

# CRÉDIT AGRICOLE CORPORATE AND INVESTMENT BANK (as Issuer) U.S.\$8,000,000,000

# Structured U.S. Security Program unconditionally and irrevocably guaranteed by

## CRÉDIT AGRICOLE CORPORATE AND INVESTMENT BANK NEW YORK BRANCH

Under this U.S.\$8,000,000,000 Structured U.S. Security Program (the "Program"), Crédit Agricole Corporate and Investment Bank, a limited liability company incorporated in France as a *société anonyme* ("Crédit Agricole CIB" or the "Issuer"), may from time to time issue notes and/or warrants (the "Securities") in one or more series. The return on the Securities may be linked to various financial and non-financial indices or formulas, including formulas, indices or methods based on changes in prices or performance of particular securities, currencies, intangibles, goods or commodities, or any other financial, economic or other measures or instruments, including the occurrence or non-occurrence of any event or circumstance, or a combination thereof. The maximum aggregate principal amount and notional amount of all Securities from time to time outstanding under the Program will not exceed U.S.\$8,000,000,000,000 (or its equivalent in other currencies), subject to increase as described herein.

The payments of all amounts due in respect of the Securities will be unconditionally and irrevocably guaranteed by Crédit Agricole Corporate and Investment Bank, acting through its New York Branch ("Crédit Agricole CIBNY" or the "Guarantor"), pursuant to the terms of a guarantee (the "Guarantee") issued by the Guarantor in regards to all series of Securities issued pursuant to this Offering Circular.

The specific terms of each series of Securities will be set forth in supplements to this Offering Circular (each, an "Offering Circular Supplement") relating to such series, including whether the Securities are being offered pursuant to the exemption from registration provided by Section 3(a)(2) (the "3(a)(2) Securities") of the Securities Act of 1933, as amended (the "Securities Act"), or offered in reliance on the exemption from registration provided by Rule 144A (the "144A Securities") under the Securities Act ("Rule 144A") only to qualified institutional buyers ("QIBs") within the meaning of Rule 144A. In addition, Securities may, if specified in the applicable Offering Circular Supplement, be offered outside the United States to persons that are not U.S. persons (as such term is defined in Rule 902 under the Securities Act ("Regulation S Securities") under the Securities Act ("Regulation S").

The Issuer has appointed Credit Agricole Securities (USA) Inc. ("Credit Agricole Securities") (formerly known as, Calyon Securities (USA) Inc.), an affiliate of the Issuer, as the initial Dealer for the sale of any series of Securities. The Issuer or Credit Agricole Securities may appoint other registered broker-dealers (together with Credit Agricole Securities, the "Dealers", and each of the Dealers individually, a "Dealer") for the sale of the Securities. Any offering of Securities in which the Issuer's affiliate(s) participate will be conducted in compliance with the requirements of Financial Industry Regulatory Authority, Inc. ("FINRA") Rule 5121 (Public Offerings of Securities With Conflicts of Interest) regarding a FINRA member firm's distribution of securities of an affiliate and conflicts of interest. In accordance with FINRA Rule 5121, Credit Agricole Securities (or any other FINRA member firm that is an affiliate of the Issuer or otherwise has a conflict of interest as set forth in the Rule) may not make sales in offerings of the Securities to any discretionary account without the prior written approval of the customer. See "Plan of Distribution (Conflicts of Interest)" herein.

The 3(a)(2) Securities, 144A Securities, Regulation S Securities and the Guarantee are not required to be, and have not been, registered under the Securities Act or the state securities laws of any state of the United States or the securities laws of any other jurisdiction. The 144A Securities and Regulation S Securities may not be offered, sold, pledged or otherwise transferred except in a transaction exempt from, or not subject to, the registration requirements of the Securities Act. Prospective investors are hereby notified that the seller of the Securities may be relying on the exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A. For a description of certain restrictions on resales, see "Notice to Investors".

The Securities have not been registered with, recommended, approved or disapproved by the Securities and Exchange Commission (the "Commission") or any other federal or state securities commission or regulatory authority. Furthermore, the foregoing authorities have not passed upon the accuracy or determined the adequacy of this Offering Circular or any Offering Circular Supplement. Any representation to the contrary is a criminal offense. Under no circumstance shall this Offering Circular constitute an offer to sell or a solicitation of an offer to buy, nor shall there be any sale of these Securities, in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to qualification under the securities laws of any such jurisdiction.

The Securities and the Guarantee are not bank deposits and are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency or entity of any jurisdiction.

Holders of the Securities are deemed to agree to the exercise of the Bail-in Power which can result in the write-down of the Securities or their conversion to other instruments as discussed further under "Description of the Securities — Bail-In Power" beginning on page 24.

The Issuer reserves the right to withdraw, cancel or modify any offer and to reject orders in whole or in part.

Prospective investors should carefully read this Offering Circular and any applicable Offering Circular Supplement, including the risk factors set forth herein and therein, before they invest. Investing in the Securities involves certain risks (see "Risk Factors" beginning on page 8). In particular, prospective investors should be aware that certain Securities may be redeemed at a price below par and should be prepared to sustain a partial or total loss of their initial investment in the Securities.

CREDIT AGRICOLE SECURITIES (USA) INC.

This Offering Circular is to be read in conjunction with all documents which are deemed to be incorporated by reference herein (see "Documents Incorporated by Reference"). This Offering Circular shall be read and construed on the basis that such documents are incorporated and form part of this Offering Circular. This Offering Circular may only be used for the purposes for which it has been written.

The information contained in this Offering Circular and any Offering Circular Supplement was obtained from the Issuer and other sources that the Issuer believes to be reliable, but no assurance can be given as to the accuracy or completeness of such information. In making an investment decision, you must rely on your own examination of the Issuer, the Guarantor and the terms of the offering, including the merits and risks involved. The contents of this Offering Circular and any Offering Circular Supplement are not to be construed as investment, legal, business or tax advice. You should consult your own investment advisor, attorney, business advisor or tax advisor for investment, legal, business or tax advice.

Neither the delivery of this Offering Circular or any Offering Circular Supplement nor the offering, sale or delivery of any Security shall create any implication that the information contained herein or in the Offering Circular Supplement is correct at any time after the respective dates hereof and of the Offering Circular Supplement or that there has been no change in the Issuer's or the Guarantor's business, financial condition, results of operations or prospects since the respective dates hereof and of the Offering Circular Supplement. The Dealers expressly do not undertake to review the financial conditions or affairs of the Issuer or the Guarantor during the life of the Program or to advise any investor or prospective investor in the Securities of any information coming to their attention.

All inquiries relating to this Offering Circular and any Offering Circular Supplement and the offering contemplated herein should be directed to Credit Agricole Securities or any of the other Dealers. You may obtain additional information from the Issuer or the Guarantor that you may reasonably require in connection with your decision to purchase any of the Securities.

Each purchaser of the Securities from the Dealers will be furnished a copy of this Offering Circular and the Offering Circular Supplement related to the Securities being offered and any related amendments or supplements to this Offering Circular and the accompanying Offering Circular Supplement. By receiving this Offering Circular and the accompanying Offering Circular Supplement you acknowledge that (i) you have been afforded an opportunity to request from the Issuer and the Guarantor, and have received, all additional information you consider to be necessary to verify the accuracy and completeness of the information herein and in such Offering Circular Supplement, (ii) you have reviewed all additional information you consider to be necessary to verify the accuracy and completeness of the information herein and in such Offering Circular Supplement, (iii) you have not relied on the Dealers or any person affiliated with the Dealers in connection with your investigation of the accuracy of such information or your investment decision and (iv) except as provided pursuant to clause (i) above, no person has been authorized to give any information or to make any representation concerning the Securities offered hereby other than those contained herein and in such Offering Circular Supplement and, if given or made, such other information or representation should not be relied upon as having been authorized by the Issuer, the Guarantor or the Dealers.

No Dealer has independently verified the information contained herein or in such Offering Circular Supplement. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by any Dealer as to the accuracy or completeness of the information contained or incorporated in this Offering Circular, any Offering Circular Supplement or any other information provided by the Issuer or the Guarantor in connection with the Program.

Each purchaser of the Securities should have sufficient knowledge and experience in financial and business matters to be capable of evaluating the merits and risks of investing in and holding the Securities. Investments in the Securities should only be made by purchasers who are able and prepared to bear the substantial risks of investment therein. In making an investment decision, the purchaser must rely on its own examination of the Issuer, the Guarantor, the terms of the Securities and the offering, including the merits and risks involved. The Securities are not appropriate for all investors and involve important legal and tax consequences and investment risks that should be discussed by purchasers with their professional advisors. By accepting delivery of this Offering Circular and the accompanying Offering Circular Supplement,

prospective purchasers will be deemed to have acknowledged the need to conduct their own investigation and to exercise their own due diligence before considering an investment in the Securities.

Certain persons participating in any offering may engage in transactions that stabilize, maintain or otherwise affect the price of the Securities, including stabilizing and syndicate covering transactions. For a description of these activities see "Plan of Distribution (Conflicts of Interest)."

It is not possible to predict whether the Securities will trade in a secondary market or, if they do, whether such market will be liquid or illiquid. Credit Agricole Securities (or an affiliate of Credit Agricole Securities) and other Dealers reserve the right from time to time to enter into agreements with one or more of the holders of the Securities to provide a market for the Securities but are not obligated to do so or to make any market for the Securities. Credit Agricole Securities and other Dealers may use this Offering Circular and any Offering Circular Supplement in connection with any of these activities including for market-making transactions involving the Securities after their initial sale.

After a distribution of a series of Securities is completed, because of certain regulatory restrictions arising from its affiliation with the Issuer, Credit Agricole Securities may not be able to make a market in such series of Securities or, except on a limited, unsolicited basis, effect any transactions for the account of any customer in such series of Securities. Other Dealers unaffiliated with the Issuer will not be subject to such prohibitions.

Unless otherwise specified in the applicable Offering Circular Supplement, each Security will be represented initially by a global security (a "Global Security") registered in the name of a nominee of The Depository Trust Company (together with any successor, "DTC"). Beneficial interests in Global Securities represented by a Global Security will be shown on, and transfers thereof will be effected only through, records maintained by DTC and its participants. Global Securities will not be issuable in definitive form, except under the circumstances described under "Book Entry Procedures".

The 144A Securities and Regulation S Securities are subject to restrictions on transferability and resale and may not be transferred or resold except in a transaction exempt from or not subject to the registration requirements of the Securities Act. Each purchaser of 144A Securities and Regulation S Securities will be deemed to have made certain acknowledgments, representations and agreements relating to such restrictions on transfer and resale as more fully described under "Notice to Investors".

The distribution of this Offering Circular and any Offering Circular Supplement and the offer, sale and delivery of the Securities in certain jurisdictions may be restricted by law. Persons into whose possession this Offering Circular and the accompanying Offering Circular Supplement may come are required to inform themselves about and to observe any such restrictions. The Issuer, the Guarantor and the Dealers do not represent that this Offering Circular or any Offering Circular Supplement may be lawfully distributed, or that any Securities may be lawfully offered, in compliance with any application registration or other requirement in any such jurisdiction, or pursuant to an exemption available thereunder, nor do they assume any responsibility for facilitating any such distribution or offering. This Offering Circular and any Offering Circular Supplement do not constitute an offer to sell or the solicitation of an offer to buy any of the Securities offered hereby by anyone in any jurisdiction in which such offer or solicitation is not authorized or in which the person making such offer or solicitation is not qualified to do so, or to any person to whom it is unlawful to make such offer or solicitation.

Any reproduction or distribution of this Offering Circular, in whole or in part, or any disclosure of its contents or use of any of its information for purposes other than evaluating a purchase of the Securities is prohibited without the express prior written consent of the Issuer.

Notwithstanding anything to the contrary herein, each recipient (and each employee, representative, or other agent of such recipient) may disclose to any and all persons, without limitation of any kind, the U.S. federal, state, and local tax treatment of the Issuer, the Securities, or the transactions referenced herein and all materials of any kind (including opinions or other U.S. tax analyses) relating to such U.S. federal, state, and local tax treatment and that may be relevant to understanding such U.S. federal, state, and local tax treatment.

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#### NOTICE TO INVESTORS

Because of the following restrictions on 144A Securities and Regulation S Securities, purchasers are advised to read the accompanying Offering Circular Supplement carefully and consult legal counsel prior to making any offer, resale, pledge or other transfer of any 144A Securities or Regulation S Securities.

The 144A Securities and Regulation S Securities have not been, and will not be, registered under the Securities Act or the state securities laws of any state of the United States or the securities laws of any other jurisdiction and may not be offered, sold, pledged or otherwise transferred within the United States or to, or for the account or the benefit of, U.S. persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the 144A Securities are being offered and sold only to QIBs in compliance with Rule 144A and the Regulation S Securities are being offered and sold only outside the United States to persons that are not U.S. persons in "offshore transactions" in compliance with Regulation S. The terms "United States", "U.S. person", "not 'U.S. persons" (which may be referred to herein as a "non-U.S. person") and "offshore transactions" used in this section have the meanings given to them under Regulation S.

Each holder and beneficial owner of 144A Securities and Regulation S Securities acquired in connection with their initial distribution and each transferee of 144A Securities or Regulation S Securities from any such holder or beneficial owner will be deemed to have represented and agreed with the Issuer of such Securities as follows, as may be amended in the applicable Offering Circular Supplement (terms used in this paragraph that are defined in Rule 144A or Regulation S shall have the meanings as defined therein):

- (1) It is purchasing the 144A Securities or Regulation S Securities, as the case may be, for its own account or an account with respect to which it exercises sole investment discretion and that it and any such account is (a) in the case of 144A Securities, a QIB and is aware that the sale to it is being made in reliance on Rule 144A or (b) in the case of Regulation S Securities, a non-U.S. person making the purchase in compliance with Regulation S.
- (2) It understands and acknowledges that the 144A Securities and the Regulation S Securities have not been, and will not be, registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except as set forth below.
- (3) In the case of a purchaser of 144A Securities, it shall not resell or otherwise transfer any of the 144A Securities, unless such resale or transfer is made (a) to the Issuer of such 144A Securities, (b) to a QIB in compliance with Rule 144A or (c) outside the United States in offshore transactions in compliance with Regulation S under the Securities Act.
- (4) In the case of a purchaser of Regulation S Securities, it acknowledges that until 40 days after the later of the commencement of the offering and the closing of the offering of the Regulation S Securities, any offer or sale of Regulation S Securities within the United States by a broker/dealer (whether or not participating in the offering) not made in compliance with Rule 144A under the Securities Act may violate the registration requirements of the Securities Act.
- (5) It will, and each subsequent holder or beneficial owner is required to, notify any subsequent purchaser of 144A Securities or Regulation S Securities from it of the restrictions on transfer of such Securities.
- (6) It acknowledges that neither the Issuer nor the Trustee (as defined below) will be required to accept for registration of transfer any 144A Securities or Regulation S Securities acquired by it, except upon presentation of evidence satisfactory to the Issuer and the Trustee that the restrictions on transfer set forth herein have been complied with.
- (7) It acknowledges that the Issuer, the Dealers and others will rely upon the truth and accuracy of the foregoing representations and agreements and agrees that if any of the representations or agreements deemed to have been made by it in its purchase of the 144A Securities or Regulation S Securities are no longer accurate, it shall promptly notify the Issuer and the Dealers. If it is acquiring the 144A Securities or

Regulation S Securities as a fiduciary or agent for one or more investor accounts, it represents that it has sole investment discretion with respect to each such account and it has full power to make the foregoing representations and agreements on behalf of each such account.

- (8) It acknowledges that the foregoing restrictions apply to holders of beneficial interests in the 144A Securities and Regulation S Securities as well as to registered holders of such Securities.
- On each day from the date on which it acquires the 144A Security or Regulation S Security through and including the date on which it disposes of its interests in such Security, either that (a) it is not an "employee benefit plan" as defined in Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA") subject to Title I of ERISA, a plan subject to Section 4975 of the Internal Revenue Code of 1986, as amended (the "Code"), a governmental, church or non-U.S. plan which is subject to any federal, state, local or non-U.S. law or restriction that is substantially similar to the provisions of Section 406 of ERISA or Section 4975 of the Code or an entity whose underlying assets include the assets of any of the foregoing types of employee benefit plans or plans or (b) its purchase, holding and disposition of such Security will not constitute or result in a non-exempt prohibited transaction under Section 406 of ERISA or Section 4975 of the Code (or, in the case of a governmental, church or non-U.S. plan will not constitute or result in a non-exempt violation of any substantially similar federal, state, local or non-U.S. law or restriction).
- (10) Unless otherwise provided in the applicable Offering Circular Supplement, it is domiciled or resident for tax purposes outside the Republic of France.

The certificates representing the 144A Securities or Regulation S Securities will bear a legend to the following effect, as may be amended in the accompanying Offering Circular Supplement, unless the Issuer determines otherwise in compliance with applicable law:

"THE SECURITIES EVIDENCED HEREBY (THE "SECURITIES") AND THE GUARANTEE OF SUCH SECURITIES (THE "GUARANTEE") BY CRÉDIT AGRICOLE CIB, ACTING THROUGH ITS NEW YORK BRANCH, HAVE NOT BEEN REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT") OR THE STATE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR THE SECURITIES LAWS OF ANY OTHER JURISDICTION AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR THE BENEFIT OF, U.S. PERSONS EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT, IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR ANY OTHER JURISDICTION AND IN ACCORDANCE WITH THE TRANSFER RESTRICTIONS CONTAINED IN THE INDENTURE UNDER WHICH THIS SECURITY WAS ISSUED.

EACH HOLDER AND BENEFICIAL OWNER IS DEEMED TO REPRESENT ON EACH DAY FROM THE DATE IT ACQUIRES THE SECURITY THROUGH AND INCLUDING THE DATE ON WHICH IT DISPOSES OF THE SECURITY EITHER THAT (A) IT IS NOT AN "EMPLOYEE BENEFIT PLAN" AS DEFINED IN SECTION 3(3) OF THE EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, AS AMENDED ("ERISA"), SUBJECT TO TITLE I OF ERISA, A PLAN SUBJECT TO SECTION 4975 OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED (THE "CODE"), A GOVERNMENTAL, CHURCH OR NON-U.S. PLAN WHICH IS SUBJECT TO ANY FEDERAL, STATE, LOCAL OR NON-U.S. LAW OR RESTRICTION THAT IS SUBSTANTIALLY SIMILAR TO THE PROVISIONS OF SECTION 406 OF ERISA OR SECTION 4975 OF THE CODE OR AN ENTITY WHOSE UNDERLYING ASSETS INCLUDE THE ASSETS OF ANY OF THE FOREGOING TYPES OF EMPLOYEE BENEFIT PLANS OR PLANS OR (B) ITS PURCHASE, HOLDING AND DISPOSITION OF SUCH SECURITY WILL NOT CONSTITUTE OR RESULT IN A NON-EXEMPT PROHIBITED TRANSACTION UNDER SECTION 406 OF ERISA OR SECTION 4975 OF THE CODE (OR, IN THE CASE OF A GOVERNMENTAL, CHURCH OR NON-U.S. PLAN WILL NOT CONSTITUTE OR RESULT IN A NON-EXEMPT VIOLATION OF ANY SUBSTANTIALLY SIMILAR FEDERAL, STATE, LOCAL OR NON-U.S. LAW OR RESTRICTION)."

## LIMITATIONS ON ENFORCEMENT OF CIVIL LIABILITIES

Crédit Agricole CIB is a *société anonyme* duly organized and existing under the laws of France, and many of its assets are located in France. Many of its subsidiaries, legal representatives, executive officers and employees reside in France, and substantially all of the assets of these persons are located in France. As a result, it may not be possible, or it may be difficult, for a holder or beneficial owner of the Securities located outside of France to effect service of process upon Crédit Agricole CIB or such entities or persons in the home country of the holder or beneficial owner or to enforce against such entities or persons judgments obtained in non-French courts, including those judgments predicated upon the civil liability provisions of the U.S. federal or state securities laws.

## FORWARD-LOOKING STATEMENTS

Certain of the matters discussed in this Offering Circular and any Offering Circular Supplement or in the information incorporated by reference herein may constitute forward-looking statements. Such information may involve known and unknown risks, uncertainties and other factors that may cause the Issuer's or the Guarantor's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements, and, therefore, undue reliance should not be placed on forward-looking statements. Forward-looking statements speak only as of the date they are made, and the Issuer, the Guarantor and the Dealers undertake no obligation to update any of them in light of new information or future events.

#### **EXCHANGE RATE AND CURRENCY INFORMATION**

In this Offering Circular, references to "euro", "EUR" and "€" refer to the currency introduced at the start of the third stage of the European economic and monetary union pursuant to the treaty establishing the European Community, as amended by the Treaty on European Union and as amended by the Treaty of Amsterdam. References to "\$", "U.S.\$" and "U.S. dollars" are to United States dollars. Certain financial information contained herein and in any documents incorporated by reference herein is presented in euros. On October 27, 2017, the Noon Buying Rate in New York City for cable transfers in foreign currencies as certified by the Federal Reserve Bank of New York (the "Noon Buying Rate") was U.S. \$1.1580 per one euro.

The following table shows the period-end, average, high and low Noon Buying Rates for the euro, expressed in U.S. dollars per one euro, for the periods and dates indicated.

<u>Month</u>	Period End	Average Rate*	<u>High</u>	<u>Low</u>
September 2017	1.1813	1.1913	1.2041	1.1747
August 2017	1.1894	1.1803	1.1973	1.1703
July 2017	1.1826	1.1530	1.1826	1.1336
June 2017	1.1411	1.1233	1.1420	1.1124
May 2017	1.1236	1.1050	1.0912	1.1236
April 2017	1.0895	1.0714	1.0941	1.0606
March 2017	1.0698	1.0691	1.0882	1.0514
February 2017	1.0618	1.0650	1.0802	1.0551
January 2017	1.0794	1.0635	1.0794	1.0416
<u>Year</u>				
2016	1.0552	1.1029	1.1516	1.0375
2015	1.0859	1.1032	1.2015	1.0524
2014	1.2101	1.3210	1.3927	1.2101
2013	1.3779	1.3303	1.3816	1.2774
2012	1.3186	1.2909	1.3463	1.2062
2011	1.2973	1.4002	1.4875	1.2926

<sup>\*</sup> The average of the Noon Buying Rates on the last business day of each month during the relevant period for year average; on each business day of the month for monthly average.

Fluctuations in exchange rates that have occurred in the past are not necessarily indicative of fluctuations in exchange rates that may occur at any time in the future. No representations are made herein that the euro or U.S. dollar amounts referred to herein could have been or could be converted into U.S. dollars or euros, as the case may be, at any particular rate.

Purchasers are required to pay for each Security in the currency specified by the Issuer for that Security. If requested by a prospective purchaser of a Security having a specified currency ("**Specified Currency**") other than U.S. dollars, the Dealers may at their discretion arrange for the exchange of U.S. dollars into the Specified Currency to enable the purchaser to pay for the Security. Each such exchange will be made by a Dealer on the terms, conditions, limitations and charges that the Dealer may from time to time establish in accordance with its regular foreign exchange practice. The purchaser must pay all costs of exchange.

## **SUMMARY**

The following summary does not purport to be complete and is qualified by the remainder of this Offering Circular and, with respect to the terms and conditions of any particular series of Securities, the applicable Offering Circular Supplement. Words and expressions defined in other sections of this Offering Circular shall have the same meanings in this summary.

Issuer	Crédit Agricole Corporate and Investment Bank ("Crédit Agricole CIB").
Amount	The Issuer may use this Offering Circular to offer up to, in an aggregate principal amount and notional amount outstanding not to exceed at any one time of, U.S.\$8,000,000,000 of Securities, or its equivalent in other currencies.
Issue Price	Securities will be issued at the issue price provided in the relevant Offering Circular Supplement.
Final Payment Date	Any date of maturity or expiration in excess of one day as provided in the relevant Offering Circular Supplement. No maximum time to maturity or expiration is contemplated, and Securities may be issued with no specified maturity or expiration dates.
Denominations	Securities will be issued in such denominations as may be specified in the applicable Offering Circular Supplement.
Specified Currency	Securities may be denominated in any currency or currencies agreed upon between the Issuer and the relevant Dealers, subject to compliance with all applicable legal and regulatory restrictions. Payments in respect of an issue of Securities may, subject to applicable legal and regulatory compliance, be made in and linked to any currency or currencies. Unless otherwise noted in the Offering Circular Supplement, the Specified Currency for all Securities shall be U.S. dollars.
Redenomination	Securities may be redenominated in euros as set forth in the applicable Offering Circular Supplement.
Form of Securities	Unless otherwise specified in the applicable Offering Circular Supplement, Securities will be issued in the form of one or more fully registered Global Securities, without coupons, registered in the name of a nominee of DTC and deposited with a custodian for DTC. You may hold a beneficial interest in Securities through DTC directly as a participant in DTC or indirectly through financial institutions that are participants in DTC.
	Owners of beneficial interests in Securities will generally not be entitled to have their Securities registered in their names, will not be entitled to receive certificates in their names evidencing their Securities and will not be considered the holder of any Securities under the Indenture (as defined below).
Status of the Securities	The Securities will constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and will rank <i>pari passu</i> without any preference among themselves and at least <i>pari passu</i> with all other present and future direct, unconditional, unsecured and

unsubordinated obligations of the Issuer, except for obligations given priority by law. Holders of the Securities are deemed to agree to the exercise of the Bail-in Power which can result in the write-down of the Securities or their conversion to other instruments as discussed further under "Description of the Securities — Bail-In Power" beginning on page 24.

Guarantee.....

The payments of all amounts due in respect of the Securities will be unconditionally and irrevocably guaranteed by Crédit Agricole Corporate and Investment Bank, acting through its New York Branch ("Crédit Agricole CIBNY" or the "Guarantor"), pursuant to the terms of a guarantee (the "Guarantee") issued by the Guarantor in regards to all series of Securities issued pursuant to this Offering Circular. Crédit Agricole CIBNY's obligations under the Guarantee constitute unconditional, unsecured and unsubordinated obligations of Crédit Agricole CIBNY and will rank pari passu with all present and future direct, unconditional, unsecured and unsubordinated obligations of Crédit Agricole CIBNY, except for obligations given priority by law

Types of Securities .....

The Issuer may issue Securities in one or more series and the return on the Securities may be linked to various financial and non-financial indices or formulas, including formulas, indices or methods based on changes in prices or performance of particular securities, currencies, intangibles, goods or commodities, or any other financial, economic or other measures or instruments, including the occurrence or non-occurrence of any event or circumstance, or a combination thereof.

Governing Law.....

The Securities will be governed by, and construed in accordance with, the laws of the State of New York, unless otherwise specified in the applicable Offering Circular Supplement.

Distribution.....

Each Offering Circular Supplement will explain the ways in which the Issuer intends to sell a specific issue of Securities, including the names of any agents or dealers, details of the pricing of the issue of Securities, as well as any commissions, concessions or discounts the Issuer is granting to such agents or dealers, and whether the Securities will be offered pursuant to Section 3(a)(2) of the Securities Act, in reliance on Rule 144A or pursuant to Regulation S.

Trustee .....

The Bank of New York Mellon Corporation.

Calculation Agent.....

Crédit Agricole CIB, or as otherwise provided in the applicable Offering Circular Supplement.

No Registration; Transfer Restrictions .....

The 3(a)(2) Securities, 144A Securities, Regulation S Securities and the Guarantee are not required to be, and have not been, registered under the Securities Act or the state securities laws of any state of the United States or the securities laws of any other jurisdiction. The 144A Securities and Regulation S Securities may not be offered, sold, pledged or otherwise transferred except in a transaction exempt from, or not subject to, the registration requirements of the Securities Act. See "Notice to Investors."

The applicable Offering Circular Supplement may contain additional restrictions on transfer required by any applicable securities laws or as otherwise determined by the Issuer.

#### RISK FACTORS

The discussion below is of a general nature and is intended to describe various risk factors associated with an investment in any Securities issued under this Offering Circular. The factors that will be of relevance to the Securities will depend upon a number of interrelated matters including, but not limited to, the nature of the issue of Securities. Prospective purchasers should carefully consider the following discussion of risks and any risk factors in any applicable Offering Circular Supplement before deciding whether to invest in the Securities. However, these risk factors and any risk factors contained in any applicable Offering Circular Supplement do not disclose all possible risks associated with an investment in the Securities, and additional risks may arise after the date of the offering.

No investment should be made in the Securities until after careful consideration of all those factors that are relevant in relation to the Securities.

#### **Issuer and Guarantor Credit Risk**

Investors are subject to the credit risk of the Issuer and the Guarantor. The credit ratings assigned to the Program relate to the creditworthiness of the Issuer and the Guarantor. These ratings do not affect or enhance the performance of the Securities and are not indicative of the risks associated with the Securities. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating agency. Any payment to be made on the Securities depends on the ability of the Issuer and Guarantor to satisfy their obligations as they come due. In the event that the Issuer and the Guarantor were to default on their obligations, you may not receive any amounts owed to you under the terms of the Securities and you could lose your entire initial investment.

Holders of Securities are deemed to agree to the exercise of the Bail-in Power which can result in the write-down of the Securities or their conversion to other instruments as discussed further under the risk factor "— The Securities and the Guarantee May Be Subject to Mandatory Write-down or Conversion to Other Instruments Under European and French Laws Relating to Bank Recovery and Resolution" below and "Description of the Securities — Bail-In Power" beginning on page 24.

## The Securities and the Guarantee May Be Subject to Mandatory Write-down or Conversion to Other Instruments Under European and French Laws Relating to Bank Recovery and Resolution.

The European Bank Resolution and Recovery Directive and the Single Resolution Mechanism, as transposed into French law by a decree-law dated August 20, 2015, provide resolution authorities with the power to write down instruments such as the Securities and/or the Guarantee, or to convert them to equity or other instruments, if the Issuer, Guarantor or the group to which they belong is failing or likely to fail (and there is no reasonable perspective that another measure would avoid such failure within a reasonable time period), becomes nonviable, or requires extraordinary public support (subject to certain exceptions). The European Bank Resolution and Recovery Directive provides that instruments such as the Securities and/or the Guarantee must be written down or converted before a resolution procedure is initiated or if doing so is necessary for the Issuer or the Guarantor to remain viable.

The write-down or conversion requirements could result in the full or partial write-down or conversion to equity (or other instruments) of the Securities and/or the Guarantee. If the Issuer's or Guarantor's financial condition, or that of their group, deteriorates, the existence of the write-down and conversion powers could cause the market value of the Securities to decline more rapidly than would be the case in the absence of such powers. For further information about the European Bank Resolution and Recovery Directive and related matters, see "Description of the Securities — Bail-In Power" beginning on page 24.

## Changes in Exchange Rates and Exchange Controls Could Result in a Substantial Loss to You

An investment in foreign currency Securities, which are Securities denominated in a Specified Currency other than U.S. dollars, entails significant risks that are not associated with a similar investment in a security denominated in U.S. dollars. These risks include, but are not limited to:

- the possibility of significant market changes in rates of exchange between U.S. dollars and the Specified Currency;
- the possibility of significant changes in rates of exchange between U.S. dollars and the Specified Currency resulting from the official redenomination or revaluation of the Specified Currency; and
- the possibility of the imposition or modification of foreign exchange controls by either the United States or foreign governments.

These risks generally depend on factors over which the Issuer has no control and which cannot be readily foreseen, such as:

- economic events;
- political events; and
- the supply of, and demand for, the relevant currencies.

In recent years, rates of exchange between U.S. dollars and some foreign currencies in which the Securities may be denominated, and between these foreign currencies and other foreign currencies, have been volatile. This volatility may be expected in the future. Fluctuations that have occurred in any particular exchange rate in the past are not necessarily indicative, however, of fluctuations that may occur in the rate during the term of any foreign currency Security. Depreciation of the Specified Currency of a foreign currency Security against U.S. dollars would result in a decrease in the effective yield of such foreign currency Security below its coupon rate and could result in a substantial loss to the investor on a U.S. dollar basis.

Governments have imposed from time to time, and may in the future impose, exchange controls that could affect exchange rates as well as the availability of a Specified Currency other than U.S. dollars at the time of payment of principal, any premium, interest or other amount payable on a foreign currency security. There can be no assurance that exchange controls will not restrict or prohibit payments of principal, any premium, interest or other amount payable denominated in any such Specified Currency.

Even if there are no actual exchange controls, it is possible that a Specified Currency would not be available to the Issuer when payments on a foreign currency Security are due because of circumstances beyond the control of the Issuer. In this event, the Issuer will make required payments in U.S. dollars on the basis described in this Offering Circular, or as otherwise provided in the applicable Offering Circular Supplement. You should consult your own financial and legal advisors as to the risks of an investment in Securities denominated in a currency other than U.S. dollars. See "—The Unavailability of Currencies Could Result in a Substantial Loss to You."

The information set forth in this Offering Circular is directed to prospective purchasers of Securities who are United States residents, except where otherwise expressly noted. The Issuer, the Guarantor and the Dealers disclaim any responsibility to advise prospective purchasers who are residents of countries other than the United States regarding any matters that may affect the purchase or holding of, or receipt of payments of principal, premium, interest on or other amount payable on Securities. Such persons should consult their advisors with regard to these matters. One or more Offering Circular Supplements relating to Securities having a Specified Currency other than U.S. dollars will contain a description of any material exchange controls affecting that currency and any other required information concerning the currency.

## The Unavailability of Currencies Could Result in a Substantial Loss to You

Except as set forth below, if payment on a Security is required to be made in a Specified Currency other than U.S. dollars and that currency is:

- unavailable due to the imposition of exchange controls or other circumstances beyond the Issuer's control;
- no longer used by the government of the country issuing the currency; or

• no longer used for the settlement of transactions by public institutions of the international banking community;

then all payments on that Security shall be made in U.S. dollars until the currency is again available or so used. The amounts so payable on any date in the currency will be converted into U.S. dollars on the basis of the most recently available market exchange rate for the currency or as otherwise indicated in the applicable Offering Circular Supplement. Any payment on a Security made under these circumstances in U.S. dollars will not constitute an event of default under the Indenture under which the Security was issued.

If the Specified Currency of a Security is officially redenominated, such as by an official redenomination of any Specified Currency that is a composite currency, then the payment obligations of the Issuer on the Security will be the amount of redenominated currency that represents the amount of the Issuer's obligations immediately before the redenomination. The Securities will not provide for any adjustment to any amount payable as a result of:

- any change in the value of the Specified Currency of those Securities relative to any other currency due solely to fluctuations in exchange rates; or
- any redenomination of any component currency of any composite currency, unless that composite currency is itself officially redenominated.

Currently, there are limited facilities in the United States for conversion of U.S. dollars into foreign currencies, and vice versa. In addition, banks do not generally offer non-U.S. dollar-denominated checking or savings account facilities in the United States. Accordingly, payments on Securities made in a currency other than U.S. dollars will be made from an account at a bank located outside the United States, unless otherwise specified in the applicable Offering Circular Supplement.

#### Judgments in a Foreign Currency Could Result in a Substantial Loss to You

The Securities will be governed by, and construed in accordance with, the laws of the State of New York (without regard to the conflicts of law rules of the State of New York). Courts in the United States customarily have not rendered judgments for money damages denominated in any currency other than the U.S. dollar. A 1987 amendment to the Judiciary Law of New York State provides, however, that an action based upon an obligation denominated in a currency other than U.S. dollars will be rendered in the foreign currency of the underlying obligation. Any judgment awarded in such an action will be converted into U.S. dollars at the rate of exchange prevailing on the date of the entry of the judgment or decree.

#### Changes in the Value of Underlying Assets of Linked Securities Could Result in a Substantial Loss to You

An investment in Securities calculated by reference to a financial or non-financial index, underlying asset (as defined below), formula and/or any other financial, economic or other measure or instrument ("Linked Securities") may have significant risks that are not associated with a similar investment in a debt instrument that:

- has a fixed principal amount;
- is denominated in U.S. dollars; and
- bears interest at either a fixed- or floating-rate based on nationally published interest rate references.

The risks of a particular Linked Security will depend on the terms of that Linked Security. These risks may include, but are not limited to, the possibility of significant changes in the prices of:

- the underlying assets;
- another objective price; and
- economic or other measures making up the relevant index.

Underlying assets may include:

- securities;
- currencies;
- intangibles;
- goods; and
- commodities.

The risks associated with a particular Linked Security generally depend on factors over which the Issuer has no control and which cannot readily be foreseen. These risks include:

- economic events:
- political events; and
- the supply, demand or performance of the underlying assets.

In recent years, currency exchange rates and prices for various underlying assets have been highly volatile. Such volatility may be expected in the future. Fluctuations in rates or prices that have occurred in the past are not necessarily indicative of fluctuations that may occur during the term of any Linked Security.

In considering whether to purchase Linked Securities, you should be aware that the calculation of amounts payable on Linked Securities may involve reference to:

- an index determined, or an entity controlled, by the Issuer or an affiliate of the Issuer; or
- prices that are published solely by third parties or by entities which are not regulated by the laws of the United States.

The risk of loss as a result of linking of principal or interest payments or other amounts payable on Linked Securities can be substantial. You should consult your own financial and legal advisors as to the risks of an investment in Linked Securities.

## Limited Secondary Market for Securities, If Any

The Securities are most suitable for purchase and holding until the Final Payment Date. The Securities will be new securities for which currently there is no trading market. The Issuer does not intend to apply for listing of the Securities on any securities exchange, for quotation through the National Association of Securities Dealers Automated Quotation System (NASDAQ) or for trading in the PORTAL Alliance. The Issuer cannot assure you whether there will be a secondary market in the Securities or, if there were to be such a secondary market, that it would be liquid. In addition, the Issuer may issue the Securities in a larger aggregate principal amount or notional amount than it is able to sell initially in an offering. Any such additional Securities could be held by the Dealers or one or more of their affiliates indefinitely, or sold to investors or surrendered to the Issuer for cancellation. A reduction in the aggregate amount of the Securities actually sold to investors could decrease the liquidity of any secondary market for the Securities. If the secondary market for the Securities is limited, there may be few or no buyers if a holder decides to sell its Securities before the Final Payment Date. This may affect the amount, if any, received by such holder. Credit Agricole Securities (or an affiliate of Credit Agricole Securities) and other Dealers reserves the right from time to time to enter into agreements with one or more holders of Securities to provide a market for the Securities, but is not obligated to do so or to make any market for the Securities.

#### **Securities and Guarantee Not Registered Securities**

The Securities and the Guarantee are not registered under the Securities Act or under any state securities laws. Neither the Commission nor any state securities commission or regulatory authority has recommended or approved the Securities or the Guarantee, nor has any such commission or regulatory authority reviewed or passed upon the accuracy or adequacy of the Offering Circular or the applicable Offering Circular Supplement.

#### **Securities and Guarantee Not Insured**

The Securities and the Guarantee are not bank deposits and are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency or entity.

## **Identity of the Issuer and Calculation Agent**

Because the Calculation Agent is the Issuer (unless otherwise provided in the applicable Offering Circular Supplement), potential conflicts of interest may exist between the Calculation Agent and you, including with respect to certain determinations and judgments that the Calculation Agent must make as provided herein and in the applicable Offering Circular Supplement.

#### **Uncertain Tax Treatment**

Significant aspects of the tax treatment of the various offerings of the Securities are uncertain, as discussed further herein under "Material U.S. Federal Income Tax Considerations" and in the applicable Offering circular Supplement. You should consult your own tax advisor about your tax situation.

#### The Proposed Financial Transactions Tax ("FTT")

On 14 February 2013, the European Commission published a proposal (the "Commission's Proposal") for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "participating Member States"). However, Estonia withdrew from the enhanced cooperation in March 2016.

The Commission's Proposal has a very broad scope and could, if introduced, apply to certain dealings in the Securities (including secondary market transactions) in certain circumstances.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Securities where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT proposal remains subject to negotiation between the participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate.

Prospective holders of Securities are advised to seek their own professional advice in relation to the FTT.

#### CREDIT AGRICOLE CIB AND CREDIT AGRICOLE CIBNY

#### Crédit Agricole CIB

The delivery of this information shall not create any implication that there has been no change in the affairs of Crédit Agricole CIB since the date hereof, or that the information contained or referred to below is correct as of any time subsequent to its date.

As of December 31, 2016, Crédit Agricole CIB was 97.33% owned directly by Crédit Agricole S.A. The shares of Crédit Agricole S.A. have been listed on the French Stock Exchange (the "**Premier marché d'Euronext Paris**") since December 14, 2001.

Crédit Agricole CIB is one of Europe's leading corporate and investment bank institutions and specializes in capital markets, investment banking and financing activities. Crédit Agricole CIB is the new name, as of February 6, 2010, of Calyon, the international wholesale banking and capital markets arm of the Crédit Agricole Group. Crédit Agricole CIB is not a new legal entity but a continuation of Calyon under a new name. Crédit Agricole CIB is a limited liability company incorporated in France as a "société anonyme" and established under the laws of France. As of June 27, 2016, Crédit Agricole CIB's registered office is located at 12, place des Etats-Unis, CS 70052, 92547 Montrouge Cedex, France.

On 19 July 2002, the European Union adopted regulation EC 1606/2002, which requires European publicly traded companies to produce their consolidated financial statements in accordance with IFRS (International Financial Reporting Standards) from 2005 onwards. This was successively supplemented by regulation EC 1725/2003, dated 29 September 2003, endorsing certain international accounting standards (*i.e.*, all those in effect as of 14 September 2002), by regulation EC 1126/2008 dated 3 November 2008 that incorporated in a single text the numerous amending regulations published from 2004 to 2008, followed since then by several amending regulations to adopt the modified versions of international standards.

Under the French Ministry of Finance decree n°2004-1382 of 20 December 2004, companies may prepare their financial statements using International Financial Reporting Standards as adopted by the European Commission, even if they are not publicly traded. All Crédit Agricole Group entities have elected this option. Within the Crédit Agricole Group, Crédit Agricole CIB has consequently prepared IFRS-compliant consolidated financial statements commencing with the 2005 financial year.

As a French limited liability corporation, Crédit Agricole CIB is subject to Articles L.225-1 *et seq.* and Book II of the French *Code de Commerce*. As a financial institution, "affiliated" with Crédit Agricole network in the meaning of the French *Code monétaire et financier*, Crédit Agricole CIB is subject to Articles L.511-1 *et seq.* and L.531-1 *et seq.*, Book V, Titles I, III, Book VI, Title I, of the French *Code monétaire et financier* and other directly applicable financial and banking regulations of the European Union. Crédit Agricole CIB is included in the list of credit institutions and it is, therefore, subject to the control of French and European bank supervisory authorities, including the European Central Bank and the French Prudential Supervisory and Resolution Authority ("**Autorité de Contrôle Prudentiel et de Résolution**"). As a nearly wholly owned subsidiary of Crédit Agricole S.A., its shares are not admitted to trading on a regulated market for dealing in financial instruments. Crédit Agricole CIB's credit ratings will be described in the applicable Offering Circular Supplement.

## Crédit Agricole CIBNY

Crédit Agricole CIBNY, the Guarantor, is the New York Branch of Crédit Agricole CIB. Crédit Agricole CIB has been licensed by the Department of Financial Services of the State of New York (or its predecessor, the Banking Department of the State of New York) to operate Crédit Agricole CIBNY, a branch in the State of New York, since 1980. Crédit Agricole CIBNY is examined by the Banking Division of NYDFS and is subject to banking laws and regulations applicable to a foreign bank that operates a New York branch. In addition to being subject to New York State laws and regulations, Crédit Agricole CIBNY and Crédit Agricole CIB are subject to Federal regulation, including under the International Banking Act of 1978 and the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.

Crédit Agricole CIBNY is located at 1301 Avenue of the Americas, New York, NY 10019-6022 and its telephone number is 212.261.7000. It is not required to be and is not a member of the Federal Deposit Insurance Corporation or the Bank Insurance Fund.

## PRESENTATION OF FINANCIAL INFORMATION AND SELECT FINANCIAL INFORMATION OF CRÉDIT AGRICOLE CIB

Most of the financial data presented in this Offering Circular are presented in euros. Crédit Agricole CIB's fiscal year ends on December 31 and references in this offering circular to any specific fiscal year are to the twelve-month period ended December 31 of such year.

Crédit Agricole CIB's financial statements were prepared until December 2004 in accordance with generally accepted accounting principles in France. Crédit Agricole CIB, like all companies with securities listed in European securities exchanges, was required by European Union directives to adopt international financial reporting standards ("IFRS") as of January 1, 2005. IFRS differs in certain significant respects from generally accepted accounting principles in the United States ("U.S. GAAP"). Crédit Agricole CIB has made no attempt to quantify the impact of those differences. In making an investment decision, investors must rely upon their own examination of Crédit Agricole CIB, the terms of the Offering Circular and applicable Offering Circular Supplement and the financial information. Potential investors should consult their own professional advisors for an understanding of the differences between IFRS and U.S. GAAP, and how those differences might affect the information herein. For a discussion of the accounting principles and policies that impact the Group's most recent financial statements, investors should refer to the Crédit Agricole CIB 2016 Registration Document. See "Documents Incorporated by Reference".

Due to rounding, the numbers presented throughout this Offering Circular may not add up precisely, and percentages may not reflect absolute figures precisely.

Please note that the present policy of Crédit Agricole CIB is to publish annual consolidated audited financial statements and semi-annual unaudited consolidated financial statements. Crédit Agricole CIBNY does not separately produce complete financial statements.

#### General

In 2004 following the take over by Crédit Agricole S.A. of Crédit Lyonnais, the financing and investment banking business of Crédit Lyonnais was transferred to Crédit Agricole Indosuez S.A. ("CAI"). On April 30, 2004, the Shareholders' Extraordinary General Meeting of CAI also decided to change the name of CAI to "Calyon". This conveyed two parent brands having been brought together; Crédit Agricole and Crédit Lyonnais. Calyon's name was changed to Crédit Agricole CIB as of February 6, 2010. Crédit Agricole CIB is not a new legal entity but a continuation of Calyon under a new name.

Crédit Agricole CIB has produced IFRS compliant consolidated financial statements for financial years starting as of January 1, 2005 (see "*Transition to IFRS*" below) and has produced IFRS compliant consolidated financial statements as of December 31, 2005 for the financial year starting as of January 1, 2005.

#### **Transition to IFRS**

On July 19, 2002, the European Union adopted regulation EC 1606/2002, which requires European publicly traded companies to produce their consolidated financial statements in accordance with IFRS (International Financial Reporting Standards) from 2005 onwards. This was successively supplemented by regulation EC 1725/2003, dated September 29, 2003, endorsing certain international accounting standards (*i.e.*, all those in effect of September 14, 2002), by regulation EC 1126/2008 dated 3 November 2008 that incorporated in a single text the numerous amending regulations published from 2004 to 2008, followed since then by several amending regulations to adopt the modified versions of international standards.

Under the French Ministry of Finance decree 2004-1382 of December 20, 2004, companies may prepare their financial statements using International Financial Reporting Standards as adopted by European Commission, even if they are not publicly traded. All Crédit Agricole Group entities have elected this option.

Within the Crédit Agricole Group, Crédit Agricole CIB has produced IFRS compliant consolidated financial statements for financial years starting as of January 1, 2005 and has produced IFRS compliant consolidated financial statements as of December 31, 2005 for the financial years starting as of January 1, 2005.

#### **Financial Information**

The following tables present selected financial data concerning Crédit Agricole CIB for the years ended December 31, 2016, 2015, 2014, 2013 and 2012 which has been derived from and should be read in conjunction with Crédit Agricole CIB's audited consolidated financial statements. The selected financial data and the financial statements from which they are derived have been prepared in accordance with IFRS, which differs in certain significant respects from U.S. GAAP.

Updated financial data may be published in financial reports issued by Crédit Agricole CIB (or its parent, Crédit Agricole S.A.) and on Crédit Agricole CIB's website, <a href="https://www.ca-cib.com/about-us/financial-information">https://www.ca-cib.com/about-us/financial-information</a>. In relation to each issue of Securities, this Offering Circular shall be deemed to be supplemented by such updated financial data to the extent described in "Documents Incorporated by Reference" herein.

## Consolidated Income Statement Year end 2012 through December 31, 2016 – IFRS

(in millions of euros)	2016	2015	2014 Comparative	2014	2013 Comparative <sup>(3)</sup>	2013 Published	2012 Comparative <sup>(2)</sup>	2012 Published
Interest and similar income	5,335	4,806	4,632	4,632	4,799	4,765	5,490	5,618
Interest and similar expenses	(2,502)	(2,908)	(2,707)	(2,707)	(2,744)	(2,696)	(2,893)	(2,966)
Fee and commission income	1,458	1,411	1,672	1,672	1,498	1,475	1,505	2,219
Fee commission expenses	(493)	(491)	(631)	(631)	(524)	(501)	(654)	(1,127)
Net gains (losses) on								
financial instruments at								
fair value through profit or								
loss	1,025	2,281	1,107	1,107	722	722	212	296
Net gains (losses) on available-for-sale financial								
assets	130	107	144	144	15	15	(2)	23
Income on other activities	59	98	177	177	64	66	86	93
Expenses on other activities	(76)	(99)	(42)	(42)	(75)	(75)	(78)	(95)
Revenues	4,936	5,205	4,352	4,352	3,755	3,771	3,666	4,061
Operating expenses		(2,960)	(2,688)	(2,690)	(2,689)	(2,706)	(2,841)	(3,203)
Depreciation, amortization	(=,>0.)	(2,>00)	(2,000)	(=,0>0)	(=,00)	(2,700)	(=,0.1)	(2,202)
and impairment of								
property, plant and								
equipment, and intangible	(0.5)	(4.0=)	(0.0)	(0.0)	(0.4)	(0.4)	(4.00)	44.5
assets	(96)	(107)	(90)	(90)	(91)	(91)	(122)	(136)
Gross operating income	1,856	2,138	1,574	1,572	975	974	703	722
Cost of risk	(566)	(701)	(311)	(311)	(516)	(529)	(463)	(467)
Operating income	1,290	1,437	1,263	1,261	459	445	240	255
Share of net income of equity-accounted entities	211	59	162	162	124	115	163	164
Net gains (losses) on other	211	39	102	102	124	113	103	104
assets	5	(5)	53	53	1	19	33	44
Change in value of goodwill		(-)	(22)	(22)	-	-	(115)	$(483)^{(1)}$
Pre-tax income	1,506	1,491	1,456	1,454	584	579	321	(20)
Income tax	(321)	(515)	(397)	(396)	(153)	(153)	27	23
Net income from								
discontinued or held-								
for-sale activities		(3)	3	3	156	156	(726)	(381)
Net income	-,	973	1,062	1,061	587	582	(378)	(378)
Minority interests	14	15	12	12	22	22	11	11
Net income Group share	1,182	958	1,050	1,049	565	560	(389)	(389)

<sup>(1)</sup> Represents the depreciation of goodwill in relation with the adjustment plan.

For more detail, please see the financial reports issued by Crédit Agricole CIB (or its parent, Crédit Agricole S.A.) and published on Crédit Agricole CIB's website, <a href="https://www.ca-cib.com/about-us/financial-information">https://www.ca-cib.com/about-us/financial-information</a>.

<sup>(2)</sup> In accordance with the IFRS 5 standard, comparative information for 2011 and 2012 is provided in order to reflect the impact of discontinued activities on the financial statements.

<sup>(3)</sup> Comparative information for 2013 is provided in order to reflect the effects of the change in accounting policy related to the new consolidation standards (IFRS 10, 11 and 12).

<sup>(4)</sup> Restated 2014 data following the application of IFRIC 21.

## Consolidated Balance Sheet Year end 2012 through December 31, 2016 – IFRS

(in millions of euros)	2016	2015	2014 Comparative <sup>(3)</sup>	2014	2013 Comparative <sup>(2)</sup>	2013 Published	2012 Comparative <sup>(1)</sup>	2012 Published
Cash, due from central banks. Financial assets at fair value	18,215	27,509	47,877	47,877	56,168	56,201	37,505	37,505
through profit or loss	261,505	292,985	355,729	355,729	310,004	310,285	363,712	583,497
Derivative hedging instruments Available-for-sale financial	1,800	1,434	2,351	2,351	1,396	1,400	1,842	1,842
assetsLoans and receivables to	29,703	26,807	25,097	25,097	27,750	27,809	30,084	30,084
credit institutions  Loans and receivables to	34,794	34,107	45,367	45,367	39,583	39,836	65,596	65,596
customersRevaluation adjustment on interest rate hedged	135,341	130,250	119,991	119,991	109,974	101,938	122,508	122,508
portfolios Held-to-maturity financial assets	14	11	34	34	23	23	33	33
Current and deferred tax								
assetsAccruals, prepayments, and	2,109	1,141	1,274	1,277	1,502	1,502	2,354	2,354
sundry assets  Non-current assets held for	36,930	31,384	42,932	42,932	39,621	39,613	49,156	55,061
sale		41			268	24,457	3,858	3,858
Investments in equity- accounted entities	2,304	2,050	1,959	1,959	1,573	1,372	1,369	1,369
Investment property	1						-	-
Property, plant and equipment	365	397	381	381	395	396	466	466
Intangible assets	157	151	165	165	153	154	159	159
Goodwill	1,023	1,008	937	937	953	953	958	958
Total assets	524,261	549,275	644,094	644,097	589,363	605,939	679,600	905,290

<sup>(1)</sup> Comparative information for 2012 is provided in order to reflect the impact of offsetting on the financial statements.

For more detail, please see the financial reports issued by Crédit Agricole CIB (or its parent, Crédit Agricole S.A.) and published on Crédit Agricole CIB's website, <a href="https://www.ca-cib.com/about-us/financial-information">https://www.ca-cib.com/about-us/financial-information</a>.

<sup>(2)</sup> Comparative information for 2013 is provided in order to reflect the effects of the change in accounting policy related to the new consolidation standards (IFRS 10, 11 and 12).

<sup>(3)</sup> Restated 2014 data following the application of IFRIC 21.

(in millions of euros)	2016	2015	2014 Comparative <sup>(3)</sup>	2014	2013 Comparative <sup>(2)</sup>	2013 Published	2012 Comparative <sup>(1)</sup>	2012 Published
Due to central banks Financial liabilities at fair	1,310	2,254	2,207	2,207	2,036	2,036	1,057	1,057
value through profit or loss	259,384	276,719	355,939	355,939	322,640	322,618	387,160	609,429
Derivatives hedging instruments	1.134	1,416	1.086	1,086	787	788	1.063	1.063
Due to credit institutions	47,033	58,413	71,608	71,608	58,034	58,409	58,760	58,760
Due to customers	107,837	111,858	96,792	96,792	107,341	114,650	121,161	121,161
Debt securities	47.033	48,062	50,720	50,720	41,126	25,832	31,102	31,102
Revaluation adjustment on interest rate hedged	,,,,,,,,	·	,	,	,	,	,	,
portfolios Current and deferred tax	52	71	93	93	47	47	109	109
liabilitiesAccruals, deferred income and	1,438	543	541	541	482	483	547	547
sundry liabilities Liabilities associated with non- current assets held for	31,845	26,138	42,819	42,828	34,922	34,919	52,083	55,504
sale Insurance company technical		24				24,189	3,551	3,551
reserves	9	8	11	11	11	11	11	11
Provisions	1,371	1,299	1,596	1,596	1,362	1,376	1,359	1,359
Subordinated debt	6,140	4,955	4,567	4,567	5,162	5,162	5,970	5,970
Total liabilities	504,667	531,760	627,979	627,988	573,950	590,520	663,933	889,623
Equity =								
Equity, Group share	19,482	17,407	16,018	16,012	15,303	15,309	15,131	15,131
Share capital and reserves .	11,860	10,114	8,160	8,160	8,160	8,160	8,160	8,160
Consolidated reserves	5,023	5,064	5,813	5,808	6,244	6,255	6,585	6,585
Other comprehensive								
income	1,417	1,272	995	995	353	353	824	824
Other comprehensive								
income on non-current		(1)			(10)	(10)	(40)	(40)
assets held for sale		(1)			(19)	(19)	(49)	(49)
Net income/(loss) for the year	1,182	958	1,050	1,049	565	560	(389)	(389)
Non-controlling interests	1112	108	97	97	110	110	536	536
Total Equity	19,594	17,515	16,115	16,109	15,413	15,419	15,667	
· ·			· — — ·		· —— ·		· ———	15,667
Total equity and liabilities	524,261	549,275	644,094	644,097	589,363	605,939	679,600	905,290

<sup>(1)</sup> Comparative information for 2012 is provided in order to reflect the impact of offsetting on the financial statements.

For more detail, please see the financial reports issued by Crédit Agricole CIB (or its parent, Crédit Agricole S.A.) and published on Crédit Agricole CIB's website, <a href="https://www.ca-cib.com/about-us/financial-information.">https://www.ca-cib.com/about-us/financial-information.</a>

<sup>(2)</sup> Comparative information for 2013 is provided to reflect the effects of the change in accounting policy related to the new consolidation standards (IFRS 10,11 and 12).

<sup>(3)</sup> Restated 2014 data following the application of IFRIC 21.

## **USE OF PROCEEDS**

Unless otherwise indicated in the applicable Offering Circular Supplement, the Issuer's head office or any of its branches or subsidiaries will use the net proceeds it receives from any offering of the Securities for general corporate purposes. The Issuer or one or more of its affiliates may use a portion of the proceeds from the sale of the Securities to hedge, including by means of transactions with affiliated counterparties, the Issuer's exposure to payments the Issuer may have to make on the Securities.

#### DESCRIPTION OF THE SECURITIES

The following description of the Securities sets forth certain general terms and provisions of the Securities to which any Offering Circular Supplement may relate. The specific terms of the Securities offered by any Offering Circular Supplement will be described in the Offering Circular Supplement relating to such Securities, and, to the extent inconsistent with this description, the terms and conditions set forth in the applicable Offering Circular Supplement shall replace the following description for the purposes of such Securities.

The following also briefly summarizes the material provisions of the Indenture and does not purport to be complete. You should read the Indenture in its entirety, including the defined terms, for provisions that may be important to you because the Indenture, and not these summaries, defines your rights as a holder of Securities issued under the Indenture. The terms of the Indenture are incorporated into this Offering Circular by reference. Unless otherwise specified in this Offering Circular, capitalized terms used in this summary have the meanings specified in the Indenture.

#### General

The Issuer may from time to time issue one or more series of notes and/or warrants (the "Securities"), the return of which may be linked to various financial and non-financial indices or formulas, including formulas, indices or methods based on changes in prices or performance of particular securities, currencies, intangibles, goods or commodities, or any other financial, economic or other measures or instruments, including the occurrence or non-occurrence of any event or circumstance, or a combination thereof. The maximum aggregate principal amount and notional amount of all Securities from time to time outstanding under the Program will not exceed U.S.\$8,000,000,000 (or its equivalent in other currencies), subject to increase as described herein.

The specific terms of each series of Securities with respect to which this Offering Circular is being delivered will be set forth in an Offering Circular Supplement, including whether the Securities are being offered pursuant to the exemption from registration provided by Section 3(a)(2) of the Securities Act, or offered in reliance on the exemption from registration provided by Rule 144A only to QIBs. In addition, Securities may, if specified in the applicable Offering Circular Supplement, be offered outside the United States to persons that are not U.S. persons (as such term is defined in Rule 902 under the Securities Act (a "non-U.S. person")) pursuant to Regulation S. The Offering Circular Supplement will contain information about the terms of the offering of the Securities and will also contain information, where applicable, about material United States federal income tax considerations relating to the Securities covered by such Offering Circular Supplement. This Offering Circular may not be used to consummate sales of Securities unless accompanied by an Offering Circular Supplement.

The Securities will be issued under the indenture dated as of May 5, 2006, as supplemented from time to time, between Crédit Agricole CIB (formerly known as Calyon) and The Bank of New York, as Trustee (the "Indenture"). A copy of the Indenture is available as described in the section "Documents Incorporated by Reference". Pursuant to the Indenture, The Bank of New York has been appointed to act as paying agent and security registrar.

The Indenture does not limit the aggregate principal amount or notional amount of Securities that may be issued. The Issuer may issue Securities in series up to the aggregate principal amount and notional amount that may be authorized from time to time by the Issuer without consent of any holders of the Securities. The Securities will be unsecured obligations of the Issuer. The Securities will rank equally with all of the Issuer's other unsecured and unsubordinated obligations, except for obligations given priority by order of law.

The Securities may be issued in one or more series. Holders of the Securities should refer to the applicable Offering Circular Supplement for the terms of the particular series of Securities, including, where applicable:

• the title and type of the Securities (which shall distinguish the offered Securities from all other series of Securities);

- the limit on the aggregate principal amount or notional amount of the Securities that may be authenticated and delivered under the Indenture (except for Securities authenticated and delivered upon transfer of, or in exchange for, or in lieu of, other Securities of the same series pursuant to the Indenture);
- the dates on which or periods during which the Securities will be issued, and the dates on, or the range of
  dates within, which the principal of, or any premium, interest or other amount payable on, the Securities are
  or may be payable;
- the rate or rates, which may be fixed or floating, at which the Securities will bear interest, if any, or the method by which the rate or rates will be determined, and the date or dates from which any interest will accrue, the date or dates on which interest on the Securities will be payable and, in the case of registered securities, any record dates for the interest payable on the interest payment dates or the method by which any such dates will be determined;
- the places, if any, in addition to or instead of the corporate trust office of the Trustee, where (i) the principal of, premium (if any) on, interest (if any) on or any other amount payable or deliverable on the Securities of the series will be payable or deliverable, (ii) Securities of the series may be surrendered for registration or transfer, (iii) Securities of the series may be surrendered for exchange and (iv) notices to or upon the Issuer in respect of the Securities of the series and the Indenture may be served;
- the period or periods within which or the date or dates on which, the price or prices at which and the terms and conditions upon which the Securities may be redeemed, if any, in whole or in part, at the Issuer's option or otherwise;
- if other than denominations of U.S.\$1,000 and any integral multiples thereof, the denominations in which any Securities will be issuable;
- if other than the Trustee, the identity of each security registrar and/or paying agent;
- if other than the principal amount or notional amount, the portion of the principal amount or notional amount (or the method by which this portion will be determined) of the Securities that will be payable if the Final Payment Date is accelerated;
- if other than in United States dollars, the Specified Currency in which the Securities will be denominated or in which payment of the principal and premium, if any, or any interest or other amount payable on the Securities will be payable and any other terms concerning such payment;
- any index, formula or any other method (including a method based on changes in the prices or performance of particular underlying assets; or any other financial, economic or other measure or instrument, including the occurrence or non-occurrence of any event or circumstance), or a combination thereof, used to determine the amounts of payments of principal, premium, if any, and any interest or other amount payable on the Securities, and the manner in which those amounts will be determined;
- if the principal of, premium, if any, or any interest or other amount payable on Securities of the series is to be payable in other than or in combination with cash, the securities other than equity securities of the Issuer, commodities, other property or combination thereof in which such principal, premium, if any, or any interest or other amount is so payable, and the terms and conditions (including the manner of determining the value of any such securities, commodities, other property or any combination thereof) upon which such payment is to be made;
- if the principal of, premium, if any, or any interest or other amount payable on Securities of the series are to be payable, at the election of the Issuer or a holder of Securities, in a currency other than that in which the Securities are denominated or stated to be payable, the period or periods within which, and the terms and conditions upon which, such election may be made and the time and the manner of determining the exchange rate between the Specified Currency in which the Securities are denominated or payable without such election and the Specified Currency in which the Securities are to be paid if such election is made;

- if the principal of, premium, if any, or any interest or other amount payable on the Securities are to be payable, at the election of the Issuer or a holder of Securities, in cash, securities, commodities, other property or a combination thereof (or the cash value thereof), the terms and conditions upon which such election may be made;
- if, at the election of the Issuer or a holder of Securities, the Securities are to be convertible into, or redeemable or exchangeable for, cash, securities other than equity securities of the Issuer, commodities, other property or a combination thereof (or the cash value thereof), the terms and conditions upon which such election may be made and the time and the manner of determining such conversion, redemption or exchange;
- any provisions relating to the extension of, maturity of, expiration of or the renewal of, the Securities;
- if the Securities are to be automatically convertible into, or redeemable or exchangeable for, cash, securities other than equity securities of the Issuer, commodities, other property or a combination thereof (or the cash value thereof), the terms and conditions upon which such conversion, redemption or exchange shall automatically happen and the manner of determining such conversion, redemption or exchange;
- if the Securities are to be issued as Discount Securities (as defined below), the amount of discount with which such Securities will be issued:
- any provisions granting special rights to holders of the Securities upon the occurrence of specified events;
- any modifications, deletions or additions to the Events of Default (as described below) or the Issuer's covenants with respect to the Securities;
- (i) whether (and the circumstances under which) beneficial owners of interests in permanent Global Securities may exchange their interests for Securities of like tenor of any authorized form and denomination, and (ii) the identity of any initial depositary for the Global Securities;
- the date as of which any temporary Global Security will be dated if other than the original issuance date of the first Security of that series to be issued;
- if applicable, the circumstances under which the Issuer will not pay additional amounts on any Securities held by a person who is not a United States person for tax purposes and under which the Issuer can redeem the Securities if the Issuer has to pay additional amounts;
- the person to whom any interest on any registered Securities will be payable, if other than the registered holder, and the extent to which and the manner in which any interest payable on a temporary Global Security will be paid if other than as specified in the Indenture;
- the form and/or terms of certificates, documents or conditions, if any, for Securities to be issuable in definitive form (whether upon original issue or upon exchange of a temporary Security of such series);
- if applicable, any restrictions and/or requirements for the purchase and/or transfer of the Securities of any series; and
- any other terms, conditions, rights and preferences (or limitations on rights or preferences) relating to the Securities.

The Offering Circular Supplement will also summarize the terms of the Guarantee for all series of Securities issued pursuant to this Offering Circular and any other applicable guarantees or agreements entered into or issued for the specific series of Securities covered by such Offering Circular Supplement.

If the amount of payments of principal of, premium, if any, interest, if any, or other amount payable on the Securities is determined with reference to any type of index or formula or changes in prices or performance of particular underlying assets or any other financial, economic or other measure or instrument, the federal income tax

consequences, specific terms and other information with respect to the Securities and the related index or formula, securities, currencies, intangibles, goods, commodities, measure or instrument will be described in the applicable Offering Circular Supplement.

The Issuer may sell Securities that are notes at a substantial discount below the stated principal amount, bearing no interest or interest at a rate that at the time of issuance is below market rates ("**Discount Securities**" and each a "**Discount Security**"). United States federal income tax consequences and other special considerations applicable to such Discount Securities will be described in the applicable Offering Circular Supplement.

#### Guarantee

The payments of all amounts due in respect of the Securities will be unconditionally and irrevocably guaranteed by the Guarantor pursuant to the terms of a Guarantee issued by the Guarantor in regards to all series of Securities issued pursuant to this Offering Circular. The Guarantor's obligations under the Guarantee constitute unconditional, unsecured and unsubordinated obligations of the Guarantor and will rank *pari passu* with all present and future direct, unconditional, unsecured and unsubordinated obligations of the Guarantor, except for obligations given priority by law. In the case of application of the Bail-in Power to the Securities such that the Issuer's obligations under the Securities are reduced, the payment of such obligations under the Guarantee will be correspondingly reduced. The Guarantee will also be subject to the exercise of the Bail-in Power by the Relevant Resolution Authority. See "Risk Factors" beginning on page 8 and "Bail-In Power" below for more information.

#### **Bail-In Power**

By its acquisition of a Security, the holder thereof will also be deemed to acknowledge, accept, consent and agree to the following:

- a. to be bound by the effect of the exercise of the Bail-in Power (as defined below) by the Relevant Resolution Authority (as defined below), which may include and result in any of the following, or some combination thereof:
  - i. the reduction of all, or a portion, of the Amounts Due (as defined below);
  - ii. the conversion of all, or a portion, of the Amounts Due into shares, other securities or other obligations of the Issuer, the Guarantor or another person (and the issue to the holder of the Securities of such shares, securities or obligations), including by means of an amendment, modification or variation of the terms of the Securities and/or the Guarantee, in which case the holder of the Securities agrees to accept in lieu of its rights under the Securities and the Guarantee any such shares, other securities or other obligations of the Issuer or another person;
  - iii. the cancelation of the Securities and/or the Guarantee:
  - iv. the amendment of, or alteration of the maturity of or the due date under, the Securities or the Guarantee or amendment of any Amounts Due, or the date on which any Amount Due becomes payable, including by suspending payment for a temporary period;
- b. that the terms of the Securities and the Guarantee are subject to, and may be varied, if necessary, to give effect to the exercise of the Bail-in Power by the Relevant Resolution Authority; and
- c. that the Guarantee will also be subject to the exercise of the Bail-in Power by the Relevant Resolution Authority.

For these purposes, the "Amounts Due" are the Principal Amount or outstanding amounts of the Securities, any accrued and unpaid Coupon on the Securities and any amounts due, payable and/or deliverable under the Guarantee. Amounts Due include any property deliverable pursuant to the terms of the Securities or the Guarantee. References to such amounts will include amounts that have become due, payable and/or deliverable, but which have not been paid or delivered, prior to the exercise of the Bail-in Power by the Relevant Resolution Authority.

For these purposes, the "Bail-in Power" is any power existing from time to time under any laws, regulations, rules or requirements in effect in France, relating to the transposition of Directive 2014/59/EU establishing a framework for the recovery and resolution of credit institutions and investment firms (as amended from time to time, "BRRD"), including without limitation pursuant to French decree-law No. 2015-1024 dated August 20, 2015 (*Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière*) (as amended from time to time, the "August 20, 2015 Decree Law"), Regulation (EU) No 806/2014 of the European Parliament and of the Council of July 15, 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund and amending Regulation (EU) No 1093/2010 (as amended from time to time, "SRM"), or otherwise arising under French law, and in each case the instructions, rules and standards created thereunder, pursuant to which the obligations of a Regulated Entity (or an affiliate of such Regulated Entity) can be reduced (in part or in whole), canceled, suspended, transferred, varied or otherwise modified in any way, or securities of a Regulated Entity (or an affiliate of such Regulated Entity) can be converted into shares, other securities, or other obligations of such Regulated Entity or any other person, whether in connection with the implementation of a bail-in tool following placement in resolution or otherwise.

A reference to a "**Regulated Entity**" is to any entity referred to in Section I of Article L. 613-34 of the French Commercial Code as modified by the August 20, 2015 Decree Law, which includes the Issuer and certain credit institutions, investment firms, and certain of their parent or holding companies established in France.

A reference to the "Relevant Resolution Authority" is to the *Autorité de contrôle prudentiel et de resolution* ("ACPR"), the Single Resolution Board ("SRB") established pursuant to the SRM, and/or any other authority entitled to exercise or participate in the exercise of any Bail-in Power from time to time (including the Council of the European Union and the European Commission when acting pursuant to Article 18 of the SRM).

The holder of a Security will also be deemed to acknowledge, accept, consent and agree to the following:

- a. No repayment, payment and/or delivery of the Amounts Due will become due, payable and/or deliverable, or be paid or delivered, after the exercise of the Bail-in Power by the Relevant Resolution Authority with respect to the Issuer and/or the Guarantor unless, at the time such repayment, payment and/or delivery, respectively, is scheduled to become due, such repayment, payment and/or delivery would be permitted to be made by the Issuer and/or the Guarantor under the laws and regulations in effect in France and the European Union applicable to the Issuer or other members of its group.
- b. Neither a cancelation of the Securities and/or the Guarantee, a reduction, in part or in full, of the Amounts Due, the conversion thereof into another security or obligation of the Issuer or another person, as a result of the exercise of the Bail-in Power by the Relevant Resolution Authority with respect to the Issuer and/or the Guarantor, nor the exercise of any Bail-in Power by the Relevant Resolution Authority with respect to the Securities and/or the Guarantee will be an Event of Default (as defined in the Indenture) or otherwise constitute non-performance of a contractual obligation, or entitle any holder of the Securities to any remedies (including equitable remedies), which are expressly waived.

If the Relevant Resolution Authority exercises the Bail-in Power with respect to less than the total outstanding Principal Amount of the Securities and/or the total amounts payable or deliverable under the Guarantee, unless the Trustee in respect of the Securities and/or the Guarantor in respect of the Guarantee is otherwise instructed by the Issuer or the Relevant Resolution Authority, any cancelation, write-off or conversion made in respect of the Securities and/or the Guarantee pursuant to the Bail-in Power will be made on a pro-rata basis.

## **Registration and Transfer**

Unless otherwise provided in the applicable Offering Circular Supplement, the Issuer will issue each series of Securities only in registered form, which are referred to as registered securities. Unless otherwise provided in the applicable Offering Circular Supplement, the Trustee will serve as the initial security registrar. The Trustee shall maintain at its office (currently 101 Barclay Street, Floor 7E, New York, New York 10286) a register with respect to the Issuer on which shall be entered, among other things, the name and address of the holders of the Securities and particulars of any transfers of title to the Securities. Unless otherwise provided in the applicable Offering Circular Supplement, registered securities may be presented for transfer (duly endorsed or accompanied by a written

instrument of transfer, if so required by the Issuer or the security registrar) or exchanged for other Securities of the same series at the corporate trust office of the Trustee in New York City. The Issuer shall make this transfer or exchange without service charge but may require payment of any tax or other governmental charge, as described in the Indenture. A beneficial interest in a Global Security will be subject to compliance with all applicable legal and regulatory restrictions, be transferable only in the authorized denominations set out in the applicable Offering Circular Supplement and only in accordance with the rules and operating procedures of DTC and any conditions specified in the Indenture.

Unless otherwise provided in the Offering Circular Supplement, Securities of a series will trade in book-entry form, and Global Securities will be issued in physical (paper) form, as described below under "*Book-Entry Procedures*". Unless otherwise indicated in the applicable Offering Circular Supplement, Securities, other than Securities issued in global form (which may be of any denomination), will be issued only in denominations of U.S.\$1,000 and integral multiples of U.S.\$ 1,000 (or the equivalent in other currencies). The Offering Circular Supplement relating to Securities denominated in a foreign or composite currency will specify the denomination of the Securities.

#### **Payment, Paying Agents and Calculation Agent**

Unless otherwise indicated in the applicable Offering Circular Supplement, the Issuer will pay principal of, premium, if any, interest, if any, or other amount payable on the Securities and arrange for delivery of securities and other property, if any, deliverable on the Securities due at maturity or expiration or upon acceleration at the corporate trust office of the Trustee in New York City, except that, at the Issuer's option, the Issuer may pay interest by mailing a check to the address of the person entitled thereto as the address appears in the security register. The Trustee in turn will remit such amount to DTC. Upon receipt in full of such amounts by DTC, the Issuer and the Guarantor will be discharged from further obligation with regard to such payments. None of the Issuer, Guarantor or any Dealer will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Global Securities or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Unless otherwise indicated in the applicable Offering Circular Supplement, Crédit Agricole CIB will act as calculation agent under the Securities pursuant to a Calculation Agency Agreement, dated as of April 22, 2008, between Credit Agricole Securities (formerly known as Calyon Securities (USA) Inc.) and Crédit Agricole CIB (formerly known as Calyon). All calculations and determinations made by the calculation agent shall (in the absence of manifest error) be final and binding.

## **Consolidation, Merger and Sale of Assets**

Under the Indenture, the Issuer may consolidate or merge with or into any other corporation or other entity type, and may sell, convey, transfer or lease all or substantially all of its assets to any person without the consent of the holders of any of the Securities outstanding under the Indenture, *provided* that:

- (a) the successor entity expressly assumes, by an indenture supplemental to the Indenture, the Issuer's obligation for the due and punctual payment of the principal of, premium, if any, interest, if any, and any other amount payable on all of the Securities under the Indenture and the performance of every covenant of the Indenture on the Issuer's part to be performed or observed;
- (b) after giving effect to the transaction, no Event of Default under the Indenture, and no event that, after notice or lapse of time, or both, would become an Event of Default, as the case may be, shall have happened and be continuing; and
  - (c) certain other conditions are met.

## **Modification and Waiver**

The Indenture provides that the Issuer and the Trustee may modify or amend the Indenture with the consent of the holders of 66 2/3% in principal amount or notional amount of the outstanding Securities of each series affected by a particular modification or amendment issued under the Indenture; *provided*, *however*, that any modification or amendment may not, without the consent of the holder of each outstanding Security affected thereby:

- (a) change the stated maturity of the principal of, or any installment of principal of, interest on or other amount payable on, or the expiration of, any Security;
- (b) reduce the principal amount or notional amount of, or rate or amount of interest, if any, on, or any premium payable upon the redemption of any Security;
- (c) reduce the amount of principal of any Discount Security that would be due and payable upon a declaration of acceleration of the maturity or expiration thereof or the amount provable in bankruptcy;
  - (d) adversely affect any right of repayment at the option of any holder of any Security;
- (e) change the place or currency of payment of principal of, or any premium, interest or other amount payable on, any Security;
- (f) impair the right to institute suit for the enforcement of any payment on or with respect to any Security on or after the stated maturity or expiration thereof (or, in the case of redemption or repayment at the option of the holder, on or after the redemption date or repayment date);
- (g) reduce the percentage in principal amount or notional amount of outstanding Securities of any series, the consent of whose holders is required for modification or amendment of the Indenture, or for waiver of compliance with certain provisions of the Indenture or for waiver of certain defaults and their consequences; or
- (h) modify certain provisions of the Indenture except to increase the percentage of holders required to consent to amendment or modification thereof or to provide that certain other Indenture provisions cannot be modified or waived without the consent of the holder of each outstanding Security affected thereby.

The holders of 66 2/3% in principal amount or notional amount of the outstanding Securities of each series may, on behalf of all holders of Securities of that series, waive, insofar as that series is concerned, compliance by the Issuer with certain terms, conditions and provisions of the Indenture. The holders of not less than a majority in principal amount or notional amount of the outstanding Securities of any series may, on behalf of all holders of Securities of that series, waive any past default under the Indenture with respect to Securities of that series and its consequences, except a default in the payment of principal, premium, if any, interest, if any, or other amount payable or in respect of a covenant or provision which under the Indenture cannot be modified or amended without the consent of the holder of each outstanding Security of the affected series.

The Indenture provides that the Issuer and the Trustee may modify or amend the Indenture without the consent of the holders for the following purposes:

- (a) to evidence the succession of another entity to the Issuer;
- (b) to add to the covenants of the Issuer or surrender any right or power conferred upon the Issuer;
  - (c) to add additional events of default under the Indenture;
- (d) to change or eliminate any restrictions on the payment of principal of, or any premium, interest or other amount payable on, the Securities;
- (e) to change or eliminate any of the provisions of the Indenture so long as no Securities are outstanding at the time of such change or elimination;
  - (f) to establish the form or terms of Securities as permitted under the Indenture;

- (g) to evidence and provide for the acceptance of appointment by a successor trustee and to add or change any of the provisions of the Indenture as necessary to facilitation the administration of the trusts by more than one trustee; or
- (h) to cure any ambiguity, to correct or supplement any provision in the Indenture that may be defective or inconsistent with any other provision therein, or to make any other provisions with respect to matters or questions arising under the Indenture that shall not be inconsistent with any provision of the Indenture, provided such other provisions shall not adversely affect the interest of the holders of the Securities.

The Indenture provides that, in determining whether the holders of the requisite principal amount of the outstanding Securities that are notes have given any request, demand, authorization, direction, notice, consent or waiver thereunder or are present at a meeting of holders for quorum purposes (a) the principal amount of a Discount Security that may be counted in making the determination or calculation and that will be deemed to be outstanding will be the amount of principal thereof that would be due and payable as of the date of the determination upon acceleration of the maturity thereof; and (b) the principal amount of any Linked Security that may be counted in making the determination or calculation and that will be deemed outstanding for this purpose will be equal to the principal face amount of the Linked Security at original issuance, unless otherwise provided with respect to such Security.

#### **Regarding the Trustee**

The Bank of New York Mellon Corporation, the Trustee under the Indenture, has its principal corporate trust office at 101 Barclay Street, Floor 7E, New York, New York 10286. Crédit Agricole CIB and Crédit Agricole CIB's subsidiaries and/or other affiliates maintain banking or other relationships with the Trustee.

#### **Events of Default**

The following will be Events of Default under the Indenture with respect to the Securities of any series issued under the Indenture:

- (a) failure to pay principal, premium, if any, or other final amount payable on any Security of that series, whether at scheduled maturity or expiration of such Security or by declaration of acceleration, call for redemption, repayment at the option of the holder thereof or otherwise;
- (b) failure to pay any interest or other amount payable on any Security of that series when due and payable (other than an amount described in clause (a) above), which failure continues for 15 days after written notice as provided in the Indenture;
- (c) failure of the Issuer to perform any of its covenants or warranties in the Indenture (other than a covenant or warranty included in the Indenture solely for the benefit of a series of Securities other than such series) or established in or pursuant to a board resolution or supplemental indenture, as the case may be, pursuant to which the Securities of such series were issued, which failure continues for 60 days after written notice as provided in the Indenture;
- (d) acceleration of the Issuer's obligations in respect of any obligation (whether present or future, contingent or otherwise, as principal or surety or otherwise) in respect of borrowed money in an aggregate principal amount exceeding 3% of the Issuer's shareholder's equity following certain defaults by the Issuer or its successors under such obligations, if such acceleration is not rescinded or annulled, or such obligations are not discharged, within 10 days after written notice as provided in the Indenture;
- (e) certain events in bankruptcy, insolvency or reorganization involving the bankruptcy or receivership of the Guarantor or the Issuer; and
  - (f) any other Event of Default provided with respect to Securities of that series.

If an Event of Default with respect to Securities of any series at the time outstanding occurs and is continuing, either the Trustee or the holders of at least 25% in aggregate principal amount or notional amount of the outstanding Securities of that series may declare the principal amount (or, if the securities of that series are notes that are discount securities or indexed securities, a portion of the principal amount of such Securities as may be specified in the terms thereof) of, all accrued but unpaid interest on and any other amounts payable on all the Securities of that series to be due and payable immediately, by a written notice to the Issuer (and to the Trustee, if given by holders), and upon such a declaration such amounts shall become immediately due and payable. The Offering Circular Supplement may specify another amount and the timing of such payment payable after such a declaration. At any time after a declaration of acceleration with respect to Securities of any series has been made, but before a judgment or decree for payment of the money due has been obtained, the holders of a majority in principal amount or notional amount of outstanding Securities of that series may, under certain circumstances, rescind and annul the declaration and its consequences, if all Events of Default have been cured, or if permitted, waived, and all payments due (other than those due as a result of acceleration) have been made or provided for.

The Indenture provides that, subject to the duty of the Trustee during default to act with the required standard of care, the Trustee will be under no obligation to exercise any of its rights or powers under the Indenture at the request or direction of any of the holders of Securities of any series, unless the relevant holders shall have offered to the Trustee indemnity or security satisfactory to it against the costs, expenses and liabilities which may be incurred. Subject to certain provisions, the holders of a majority in principal amount or notional amount of the outstanding Securities of any series will have the right to direct the time, method and place of conducting any proceeding for any remedy available to the Trustee, or exercising any trust or power conferred on the Trustee, with respect to the Securities of that series.

#### **Additional Amounts**

All payments of principal, premium, interest or other amount payable in respect of the Securities or under the Guarantee will be made without withholding or deduction for or on account of any present or future taxes or duties of whatever nature imposed or levied by or on behalf of the Republic of France or the United States or any political subdivision or any authority thereof or therein having power to tax (each a "Tax Jurisdiction") unless such withholding or deduction is required by law. In such event, unless otherwise specified in the applicable Offering Circular Supplement, the Issuer will, to the fullest extent permitted by law in the Tax Jurisdiction, pay such additional amounts as shall be necessary in order that the net amounts received by the holders of the Securities after such withholding or deduction shall equal the respective amounts of principal, premium, interest or other amounts which would otherwise have been receivable in respect of the Securities in the absence of such withholding or deduction, except that no such additional amounts shall be payable with respect to any Security: (i) presented for payment in France; (ii) presented for payment by or on behalf of a holder or beneficial owner that is liable for such taxes or duties in respect of such Security (or sums payable under such Security) by reason of such holder or beneficial owner having some connection, whether present or former, with a Tax Jurisdiction other than by reason only of the holding of such Security; (iii) presented for payment more than 30 days after the date on which such payment first becomes due, or, if later, the date on which the full amount of the moneys payable has been duly received by the paying agent, except to the extent that such taxes or duties would have been imposed and the holder thereof would otherwise have been entitled to an additional amount on presenting the same for payment on the last day of such 30 day or later period; (iv) where such withholding or deduction would not have been imposed but for the failure of such holder or beneficial owner to comply with any requirement under the income tax treaties, statutes and regulations or administrative practice of the Tax Jurisdiction to establish entitlement to exemption from or reduction in such taxes or duties; (v) where such withholding or deduction is for any estate, inheritance, gift, sales, transfer, personal property or similar taxes or duties of the Tax Jurisdiction; (vi) where such taxes or duties are payable otherwise than by withholding or deduction from payments of principal, premium, interest or other amounts on such Security; (vii) in relation to any payment to any holder that is a fiduciary or partnership or any person other than the sole beneficial owner of such Security, to the extent that a beneficiary or settlor with respect to such fiduciary, a member of such partnership or the beneficial owner of such Security would not have been entitled to the additional amount had such beneficiary, settlor, member or beneficial owner been the actual holder of such Security; (viii) for any and all taxes or duties imposed or withheld in respect of any payment to the extent the amount of such taxes or duties exceeds the aggregate amount of all taxes and duties that would be imposed or withheld in respect of such payment, and that would entitle such holder to a payment of additional amounts, if such holder were (A) resident solely in the United States for purposes of the tax laws of the Tax Jurisdiction and (B), as long as the

Republic of France is the Tax Jurisdiction, (1) a resident of the United States within the meaning of Article 4 of the income tax treaty entered into between France and the United States on August 13, 1994, as amended (and existing legal interpretations thereunder), and not subject to any limitation of benefits under Article 30 of such treaty and (2) acting from outside the Republic of France in connection with the purchase and holding of the Securities; or (ix) any combination of clauses (i) through (ix) above.

#### **Redemption for Tax Reasons**

Except as otherwise specified in the applicable Offering Circular Supplement, if the Issuer determines in its sole discretion that it is likely that the Issuer or Guarantor has or will become obliged to pay additional amounts as provided in "Description of the Securities—Additional Amounts" as a result of (i) any change in, or amendment to, or any official proposal to change or amend, the laws or regulations of a Tax Jurisdiction, (ii) any change or amendment in the official application or interpretation of such laws, including any official proposal for such a change or amendment, or (iii) any change or amendment in the informal interpretation of such laws, which change, amendment or proposal is announced or becomes effective on or after the date of the Indenture, then the Issuer may at its option redeem all, but not less than all, of the Securities in accordance with the provisions of the Indenture.

Except as otherwise specified in the applicable Offering Circular Supplement, if the Issuer determines in its sole discretion that it is likely that the Issuer or Guarantor would be prevented by law of a Tax Jurisdiction from making payment to the Holders of the Securities of the full amount then due and payable, notwithstanding the undertaking to pay additional amounts as provided in "Description of the Securities—Additional Amounts", then the Issuer may at its option redeem all, but not less than all, of the Securities in accordance with the provisions of the Indenture.

#### Ranking

The Securities will constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and will rank *pari passu* without any preference among themselves and at least *pari passu* with all other present and future direct, unconditional, unsecured and unsubordinated obligations of the Issuer, except for obligations given priority by law.

#### **Ratings**

The portion of the Program relating to notes (the "**Note Program**") will have the ratings described in the Offering Circular Supplement relating to an offering of notes. These will be the credit ratings of the Note Program, and not of the relevant notes. These credit ratings relate only to the creditworthiness of the Guarantor, do not affect or enhance the performance of the notes and are not indicative of the risks associated with the notes. A rating is not a recommendation to buy, sell or hold notes and may be subject to suspension, change or withdrawal at any time by the assigning rating agency. None of the rating agencies, the Issuer or Crédit Agricole CIBNY is obligated to provide you with any notice of any suspension, change or withdrawal of any rating.

Neither the portion of the Program relating to warrants nor any particular warrants will be rated by a rating agency.

## **Replacement Securities**

Unless otherwise provided for in the applicable Offering Circular Supplement, if a Security of any series is mutilated, destroyed, lost or stolen, it may be replaced at the corporate trust office of the Trustee in the City and State of New York upon payment by the holder of expenses that the Issuer and the Trustee may incur in connection therewith and the furnishing of evidence and indemnity as the Issuer and the Trustee may require. Mutilated Securities must be surrendered before new Securities will be issued.

#### **Notices**

Unless otherwise provided in the applicable Offering Circular Supplement, any notice required to be given to a holder of a Security of any series that is a registered security will be mailed, first-class postage prepaid, to the last address of the holder set forth in the applicable security register, and any notice so mailed shall be deemed to have been given on the date of the mailing of such notice and received by the holder, whether or not the holder actually receives the notice.

Notwithstanding the foregoing, the Indenture provides that, in the case of Global Securities, there may be substituted for such mailing of notice the delivery of the relevant notice to DTC for communication by it to the holders of interests in the relevant Securities.

## **Governing Law**

The Securities will be governed by and construed in accordance with the laws of the State of New York.

#### **BOOK ENTRY PROCEDURES**

Unless otherwise indicated in the Offering Circular Supplement with respect to any series of offered Securities, upon issuance, all offered Securities will be represented by one or more global Securities (the "Global Security"). The Global Security will be deposited with, or on behalf of, The Depository Trust Company ("DTC" or the "Depositary") and registered in the name of Cede & Co. (the Depositary's partnership nominee). Unless and until exchanged in whole or in part for offered Securities in definitive form, no Global Security may be transferred except as a whole by (i) the Depositary to a nominee of such Depositary, (ii) by a nominee of such Depositary to such Depositary or another nominee of such Depositary or (iii) by such Depositary or any such nominee to a successor of such Depositary or a nominee of such successor.

So long as the Depositary, or its nominee, is a registered owner of a Global Security, the Depositary or its nominee, as the case may be, will be considered the sole owner or holder of offered Securities represented by such Global Security for all purposes under the Indenture or other governing documents. Except as provided below, the actual owners of offered Securities represented by a Global Security (the "Beneficial Owner") will not be entitled to have the offered Securities represented by such Global Security registered in their names, will not receive or be entitled to receive physical delivery of the offered Securities in definitive form and will not be considered the owners or holders thereof under the Indenture or other governing documents. Accordingly, each person owning a beneficial interest in a Global Security must rely on the procedures of the Depositary and, if such person is not a participant of the Depositary (a "Direct Participant"), on the procedures of the Direct Participant through which such person owns its interest, to exercise any rights of a holder under the Indenture. The Issuer understands that under existing industry practices, in the event that the Issuer requests any action of holders or that an owner of a beneficial interest that a holder is entitled to give or take under the Indenture or other governing documents, the Depositary would authorize the Participants holding the relevant beneficial interests to give or take such action, and such Direct Participants would authorize Beneficial Owners owning through such Direct Participants to give or take such action or would otherwise act upon the instructions of Beneficial Owners. Conveyance of notices and other communications by the Depositary to Direct Participants, by Direct Participants to Indirect Participants, as defined below, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

The following is based on information furnished by DTC:

DTC will act as securities depositary for the Securities. The Securities will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee). One or more fully registered Global Securities will be issued for each issuance of the Securities in the aggregate principal amount or notional amount of such issue, and will be deposited with DTC.

DTC is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). DTC holds securities that its Direct Participants deposit with DTC. DTC also facilitates the settlement among Direct Participants of securities transactions, such as transfers and pledges, in deposited securities through electronic computerized book-entry changes in Direct Participants' accounts, thereby eliminating the need for physical movement of securities certificates. Direct Participants of DTC include securities brokers and dealers, banks, trust companies, clearing corporations and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). The DTC rules applicable to its Participants are on file with the Securities and Exchange Commission.

Purchases of Securities under DTC's system must be made by or through Direct Participants, which will receive a credit for the Securities on DTC's records. The ownership interest of each Beneficial Owner is in turn to be recorded

on the records of the Direct Participants and Indirect Participants. Beneficial Owners will not receive written confirmation from DTC of their purchase, but Beneficial Owners are expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct Participants or Indirect Participants through which such Beneficial Owner entered into the transaction. Transfers of ownership interests in Securities are to be accomplished by entries made on the books of Direct Participants and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in the Securities, except in the limited circumstances that may be provided in the Indenture or other governing documents.

To facilitate subsequent transfers, all Securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Securities. DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct Participants and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to the Securities unless authorized by a Direct Participant in accordance with DTC's procedures. Under its usual procedures, DTC mails an Omnibus Proxy to the Issuer as soon as possible after the applicable record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts securities are credited on the applicable record date (identified in a listing attached to the Omnibus Proxy).

Payments on the Securities will be made in immediately available funds to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the Issuer or the Trustee, on the applicable payment date in accordance with their respective holdings shown on the DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, the Trustee or the Issuer, subject to any statutory or regulatory requirements as may be in effect from time to time. Any payment due to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) on behalf of Beneficial Owners is the responsibility of the Issuer or the Trustee, disbursement of such payments to Direct Participants shall be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners shall be the responsibility of DTC Participants and Indirect Participants.

DTC may discontinue providing its services as securities depositary with respect to the Securities at any time by giving reasonable notice to the Issuer or the Trustee. Under such circumstances, in the event that a successor securities depositary is not obtained, Security certificates are required to be printed and delivered.

The Issuer may decide to discontinue use of the system of book-entry transfers through DTC (or a successor securities depositary). In that event, Security certificates will be printed and delivered to DTC.

The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the Issuer believes to be reliable, but the Issuer takes no responsibility for the accuracy thereof.

### MATERIAL U.S. FEDERAL INCOME TAX CONSIDERATIONS

The following discussion summarizes the material U.S. federal income tax consequences to U.S. Holders of the purchase, beneficial ownership and disposition of Securities. It does not purport to be a complete analysis of all tax considerations relating to the Securities. Prospective purchasers of the Securities should consult their tax advisors as to the consequences under the tax laws of the country of which they are resident for tax purposes and the federal, state, and local tax laws of the U.S. of acquiring, holding and disposing of the Securities and receiving payments of interest, principal and/or other amounts, in each case as applicable, under the Securities. The applicable Offering Circular Supplement will contain a further discussion of the U.S. federal income tax consequences applicable to that offering of Securities, which may differ from the discussion herein. The summary of the U.S. federal income tax consequences contained in the applicable Offering Circular Supplement supersedes the following summary to the extent it is inconsistent therewith. This summary is based on interpretations of the Code, regulations issued thereunder, and rulings and decisions currently in effect (or in some cases proposed), all of which are subject to change. Any such change may be applied retroactively and may adversely affect the U.S. federal income tax consequences described herein. The effects of any applicable state, local or non-U.S. tax laws are not discussed.

This discussion applies to investors that acquire the Securities upon initial issuance and hold the Securities as capital assets for U.S. federal income tax purposes. This discussion does not address all aspects of U.S. federal income taxation that may be relevant to a holder in light of its particular circumstances, including alternative minimum tax consequences and does not address the different tax consequences that apply to holders that are members of a class of holders subject to special rules, such as:

- a dealer in securities or currencies;
- a trader in securities that elects to use a mark-to-market method of accounting for its securities holdings;
- a financial institution or a bank;
- a regulated investment company, real estate investment trust or a common trust fund;
- a life insurance company;
- small business companies or S corporations;
- a tax-exempt organization including an "individual retirement account" or "Roth IRA", as defined in Section 408 or 408A of the Code, respectively;
- a person that owns Securities as part of a hedging transaction, straddle, synthetic security, conversion transaction, or other integrated transaction, or enters into a "constructive sale" with respect to the Securities or a "wash sale" with respect to the Securities or any underlying asset(s);
- a former citizen or resident of the United States;
- a U.S. Holder (as defined below) whose functional currency for tax purposes is not the U.S. dollar; or
- "controlled foreign corporations" or "passive foreign investment companies" ("PFICs").

Prospective investors considering the purchase of a Security should consult their tax advisors concerning the application of the U.S. federal income tax laws to their particular situation, as well as any tax consequences arising under the laws of any state, local or non-U.S. jurisdictions.

For purposes of this summary, a "U.S. Holder" is a beneficial owner of a Security that is:

• a citizen or a resident of the U.S.;

- a domestic corporation or other entity that is treated as a corporation, created or organized in or under the laws of the United States or any political subdivision thereof;
- an estate whose income is subject to U.S. federal income taxation regardless of its source; or
- a trust if a court within the U.S. is able to exercise primary supervision over its administration, and one or more U.S. persons are authorized to control all substantial decisions of the trust.

For purposes of this summary, a "Non-U.S. Holder" is a beneficial owner of a Security that is:

- a nonresident alien individual for U.S. federal income tax purposes;
- a foreign corporation for U.S. federal income tax purposes; or
- an estate or trust whose income is not subject to U.S. federal income tax on a net income basis.

An individual may, subject to certain exceptions, be deemed to be a resident of the U.S. by reason of being present in the United States for at least 31 days in the calendar year and for an aggregate of at least 183 days during a three year period ending in the current calendar year (counting for such purposes all of the days present in the current year, one third of the days present in the immediately preceding year, and one sixth of the days present in the second preceding year).

If a partnership, or any entity treated as a partnership for U.S. federal income tax purposes, holds the Securities, the U.S. federal income tax treatment of a partner will generally depend on the status of the partner and the tax treatment of the partnership. A partner in a partnership holding the Securities should consult its tax advisor with regard to the U.S. federal income tax treatment of an investment in the Securities.

This discussion does not address all the U.S. federal income tax consequences of the ownership or disposition of any underlying asset or other property that a holder may receive at maturity or otherwise pursuant to the terms of certain offerings of the Securities and each holder should consult its tax advisor regarding the potential U.S. federal income tax consequences of the ownership and disposition of any underlying asset.

No statutory, judicial or administrative authority directly discusses how certain offerings of the Securities should be treated for U.S. federal income tax purposes. As a result, the U.S. federal income tax consequences of an investment in any such offering of Securities are uncertain. Accordingly, we urge prospective investors to consult their tax advisors as to the tax consequences of agreeing to the required tax treatment of such Securities described below and in the applicable Offering Circular Supplement and as to the application of state, local or other tax laws (including non-U.S. tax law) to such an investment.

For Securities that do not guarantee repayment of principal, the risk that the Securities may be recharacterized for U.S. federal income tax purposes as instruments giving rise to current ordinary income (even before receipt of any cash) and short-term capital gain or loss (even if held for more than one year) is higher than with other securities that do not guarantee repayment of principal.

For purposes of the discussion below, references to "the Securities", means an offering of Securities for which the applicable Offering Circular Supplement states that the treatment of such Securities is the treatment discussed under the relevant subheading. The applicable Offering Circular Supplement may indicate other issues applicable to a particular Security.

# U.S. Federal Income Tax Treatment of the Securities as Indebtedness for U.S. Federal Income Tax Purposes

Unless otherwise indicated in the applicable Offering Circular Supplement, and except as provided for below under "Tax Treatment of U.S. Holders—Certain Equity Securities," the Issuer intends to treat the Securities as indebtedness for U.S. federal income tax purposes, and the balance of this summary assumes that the Securities are treated as indebtedness for U.S. federal income tax purposes. However, the treatment of a Security as indebtedness for U.S. federal income tax purposes depends on a number of factors, and if the Securities are not properly treated as

indebtedness for U.S. federal income tax purposes, the U.S. federal income tax treatment of investors in Securities may be different than that described below.

#### Tax Treatment of U.S. Holders

## Payments of Interest

Unless otherwise indicated in the applicable Offering Circular Supplement, and except as described below, interest on a Security will be taxable to a U.S. Holder as ordinary interest income at the time it accrues or is received in accordance with the U.S. Holder's normal method of accounting for tax purposes. Rules governing the treatment of Securities issued at an original issue discount are described under "—*Original Issue Discount*" below.

### Original Issue Discount

The following is a summary of the principal U.S. federal income tax consequences of the ownership of Securities having original issue discount ("OID").

A Security will have OID for U.S. federal income tax purposes if its "issue price" is less than its "stated redemption price at maturity" by more than a de minimis amount, as discussed below, and it has a term of more than one year.

The issue price of a Security generally is the first price at which a substantial amount of the "issue" of Securities is sold to the public for money (excluding sales to bond houses, brokers or similar persons or organizations acting in the capacity of underwriters, placement agents or wholesalers), excluding pre-issuance accrued interest (as discussed below under "—*Pre-Issuance Accrued Interest*").

The "stated redemption price at maturity" of a Security generally is the total amount of all payments provided by the Security other than "qualified stated interest" payments.

Qualified stated interest generally is stated interest that is "unconditionally payable" in cash or property (other than debt instruments of the issuer) at least annually either at a single fixed rate, or a "qualifying variable rate" (as described below). Qualified stated interest is taxable to a U.S. Holder when accrued or received in accordance with the U.S. Holder's normal method of tax accounting.

Interest is considered unconditionally payable only if reasonable legal remedies exist to compel timely payment or the Security otherwise provides terms and conditions that make the likelihood of late payment (other than a late payment within a reasonable grace period) or non-payment a remote contingency. Interest is payable at a single fixed rate only if the rate appropriately takes into account the length of the interval between stated interest payments. Thus, if the interval between payments varies during the term of the instrument, the value of the fixed rate on which payment is based generally must be adjusted to reflect a compounding assumption consistent with the length of the interval preceding the payment.

Securities having "de minimis OID" generally will be treated as not having OID unless a U.S. Holder elects to treat all interest on the Security as OID. See "—Election to Treat All Interest and Discount as Original Issue Discount (Constant Yield Method)." A Security will be considered to have "de minimis OID" if the difference between its stated redemption price at maturity and its issue price is less than the product of 0.25 percent of the stated redemption price at maturity and the number of complete years from the issue date to maturity (or the weighted average maturity in the case of a Security that provides for payment of an amount other than qualified stated interest before maturity).

U.S. Holders of Securities having OID will be required to include OID in gross income for U.S. federal income tax purposes as it accrues (regardless of the U.S. Holders' method of accounting), which may be in advance of receipt of the cash attributable to such income. OID accrues under the constant yield method, based on a compounded yield to maturity, as described below. Accordingly, U.S. Holders of Securities having OID will generally be required to include in income increasingly greater amounts of OID in successive accrual periods.

The annual amount of OID includible in income by the initial U.S. Holder of a Security having OID will equal the sum of the "daily portions" of the OID with respect to the Security for each day on which the U.S. Holder held the

Security during the taxable year. Generally, the daily portions of OID are determined by allocating to each day in an "accrual period" the ratable portion of OID allocable to the accrual period. The term accrual period means an interval of time with respect to which the accrual of OID is measured, and which may vary in length over the term of the Security provided that each accrual period is no longer than one year and each scheduled payment of principal, interest, or any other amount occurs on either the first or last day of an accrual period.

The amount of OID allocable to an accrual period will be the excess of:

- the product of the "adjusted issue price" of the Security at the commencement of the accrual period and its "yield to maturity" over
- the amount of any qualified stated interest payments allocable to the accrual period.

The adjusted issue price of a Security at the beginning of the first accrual period is its issue price and, on any day thereafter, it is the sum of the issue price and the amount of OID previously includible in the gross income of the U.S. Holder (without regard to any "acquisition premium" as described below), reduced by the amount of any payment other than a payment of qualified stated interest previously made on the Security. If an interval between payments of qualified stated interest contains more than one accrual period, the amount of qualified stated interest that is payable at the end of the interval (including any qualified stated interest that is payable on the first day of the accrual period immediately following the interval) is allocated on a *pro-rata* basis to each accrual period in the interval, and the adjusted issue price at the beginning of each accrual period in the interval is increased by the amount of any qualified stated interest that has accrued prior to the first day of the accrual period but is not payable until the end of the interval. The yield to maturity of a Security is the yield to maturity computed on the basis of compounding at the end of each accrual period properly adjusted for the length of the particular accrual period. If all accrual periods are of equal length except for a shorter initial and/or final accrual period(s), the amount of OID allocable to the initial period may be computed using any reasonable method; however, the OID allocable to the final accrual period will always be the difference between the amount payable at maturity (other than a payment of qualified stated interest) and the adjusted issue price at the beginning of the final accrual period.

#### Pre-Issuance Accrued Interest

If (i) a portion of the initial purchase price of a Security is attributable to pre-issuance accrued interest, (ii) the first stated interest payment on the Security is to be made within one year of the Security's issue date, and (iii) the payment will equal or exceed the amount of pre-issuance accrued interest, then the U.S. Holder may compute the issue price of the Security by subtracting the amount of the pre-issuance accrued interest. In that event, a portion of the first stated interest payment will be treated as a return of the excluded pre-issuance accrued interest and not as an amount payable on the Security.

### Securities Subject to Call or Put Options

For purposes of calculating the yield and maturity of a Security subject to an option, in general, a call option held by the Issuer is presumed exercised if, upon exercise, the yield on the Security would be less than it would have been had the option not been exercised, and a put option held by a U.S. Holder is presumed exercised if, upon exercise, the yield on the Security would be more than it would have been had the option not been exercised. The effect of this rule generally may accelerate or defer the inclusion of OID in the income of a U.S. Holder whose Security is subject to a put option or a call option, as compared to a Security that does not have such an option. If any option that is presumed to be exercised is not in fact exercised, the Security will be treated as reissued solely for purposes of the OID rules on the date of presumed exercise for an amount equal to its adjusted issue price on that date. The deemed reissuance will have the effect of redetermining the Security's yield and maturity for OID purposes and any related subsequent accruals of OID.

Securities With Payment Schedule That Is Significantly More Likely Than Not to Occur

If (1) a Security provides for alternative payment schedules applicable upon the occurrence of one or more contingencies, (2) the timing and amounts of the payments that comprise each payment schedule on a Security are known as of the issue date, and (3) it is determined that one of the payment schedules is significantly more likely

than not to occur, then that Security may be subject to special rules under which a U.S. Holder must determine the yield and maturity of the Security by assuming that the payments will be made according to the payment schedule most likely to occur. The applicable offering circular supplement will indicate whether the Issuer intends to treat a Security as subject to these special rules.

#### Variable Rate Debt Instruments

A Security that qualifies as a "variable rate debt instrument" will be subject to the rules described below and will not be treated as a "contingent payment debt instrument" described in the following section. A Security will be treated as a variable rate debt instrument if:

- the issue price of the Security does not exceed the total amount of noncontingent principal payments on the Security by more than the product of such principal payments and the lesser of (i) 15 percent or (ii) the product of 1.5 percent and the number of complete years in the Security's term (or its weighted average maturity in the case of a Security that is an installment obligation), and
- the Security does not provide for any stated interest other than stated interest paid or compounded at least annually at a qualifying variable rate which is (i) one or more "qualified floating rates," (ii) a single fixed rate and one or more qualified floating rates, (iii) a "single objective rate," or (iv) a single fixed rate and a single objective rate that is a "qualified inverse floating rate" (each as described below).

For purposes of determining if a Security is a variable rate debt instrument, a qualified floating rate is a variable rate whose variations can reasonably be expected to measure contemporaneous variations in the cost of newly borrowed funds in the currency in which the debt instrument is denominated and is set at a "current rate." A qualified floating rate (or objective rate, as described below) must be set at a current value of that rate. A current value is the value of the variable rate on any day that is no earlier than three months prior to the first day on which that value is in effect and no later than one year following that day.

A multiple of a qualified floating rate is generally not a qualified floating rate, unless the variable rate is either:

- a product of a qualified floating rate times a fixed multiple greater than 0.65 but not more than 1.35, or
- a product of a qualified floating rate times a fixed multiple greater than 0.65 but not more than 1.35, increased or decreased by a fixed rate.

Certain combinations of rates are treated as a single qualified floating rate, including (i) interest stated at a fixed rate for an initial period of one year or less followed by a qualified floating rate (or objective rate) if the value of the floating rate at the issue date is intended to approximate the fixed rate, and (ii) two or more qualified floating rates that can reasonably be expected to have approximately the same values throughout the term of the Security. A combination of these rates is generally treated as a single qualified floating rate if the values of all rates on the issue date are within 0.25 percentage points of each other. A variable rate that is subject to an interest rate cap, floor, governor or similar restriction on rate adjustment is treated as a qualified floating rate only if the restriction is fixed throughout the term of the Security, and is not reasonably expected as of the issue date to cause the yield on the Security to differ significantly from its expected yield absent the restriction.

An objective rate is defined as a rate (other than a qualified floating rate) that is determined using a single fixed formula and that is based on objective financial or economic information (other than a rate based on information that is within the Issuer's control (or the control of a party that is related to the Issuer) or that is unique to the Issuer's circumstances (or those of a related party)). The Internal Revenue Service ("IRS") may designate other variable rates that will be treated as objective rates. However, a variable rate is not an objective rate if it is reasonably expected that the average value of the rate during the first half of the Security's term will differ significantly from the average value of such rate during the final half of its term. A combination of a fixed rate of stated interest for an initial period of one year or less followed by an objective rate is treated as a single objective rate if the value of the objective rate at the issue date is intended to approximate the fixed rate; such a combination of rates is generally treated as a single objective rate if the objective rate on the issue date does not differ from the fixed rate by more than 0.25 percentage points. An objective rate is a qualified inverse floating rate if it is equal to a fixed rate reduced

by a qualified floating rate, the variations in which can reasonably be expected to inversely reflect contemporaneous variations in the qualified floating rate (disregarding permissible rate caps, floors, governors and similar restrictions as those discussed above).

If a Security is a variable rate debt instrument, special rules apply to determine the amount of qualified stated interest and the amount and accrual of any OID. If the Security bears interest that is unconditionally payable at least annually at a single qualified floating rate or objective rate, all stated interest is treated as qualified stated interest. The accrual of any OID is determined by assuming the Security bears interest at a fixed interest rate equal to the issue date value of the qualified floating rate or qualified inverse floating rate or, in the case of any other objective rate, a fixed internal rate that is equal to the reasonably expected yield for the Security. The qualified stated interest allocable to an accrual period is increased (or decreased) if the interest actually paid during an accrual period exceeds (or is less than) the interest assumed to be paid during the accrual period.

If the Security bears interest at a qualifying variable rate other than a single qualified floating rate or objective rate, the amount and accrual of OID generally are determined by (i) determining a fixed rate substitute for each variable rate as described in the preceding paragraph, (ii) determining the amount of qualified stated interest and OID by assuming the Security bears interest at those substitute fixed rates and (iii) making appropriate adjustments to the qualified stated interest and OID so determined for actual interest rates under the Security. However, if that qualifying variable rate includes a fixed rate, the Security is generally treated for purposes of applying clause (i) of the preceding sentence as if it provided for an assumed qualified floating rate (or qualified inverse floating rate if the actual variable rate is a qualified inverse floating rate) that would cause the Security to have approximately the same fair market value, and the rate is used in lieu of the fixed rate.

Securities bearing interest at a variable rate and having a term in excess of one year (i) that do not bear interest at a qualifying variable rate, (ii) that have contingent principal payments or (iii) that have an issue price that exceeds the noncontingent principal payments by more than the allowable amount are treated as "contingent payment debt instruments," as described below.

### Contingent Payment Debt Instruments

Securities that provide for a variable rate of interest but that do not qualify as variable rate debt instruments are treated as contingent payment debt instruments ("**CPDIs**"). If a CPDI is issued for cash or publicly traded property, OID is determined and accrued under the "noncontingent bond method."

Under the noncontingent bond method, for each accrual period, U.S. Holders of the Securities accrue OID equal to the product of (i) the "comparable yield" (adjusted for the length of the accrual period) and (ii) the "adjusted issue price" of the Securities at the beginning of the accrual period. This amount is ratably allocated to each day in the accrual period and is includible as ordinary interest income by a U.S. Holder for each day in the accrual period on which the U.S. Holder holds the CPDI, whether or not the amount of any payment is fixed or determinable in the taxable year. Thus, the noncontingent bond method may result in recognition of income prior to the receipt of cash.

In general, the comparable yield of a CPDI is equal to the yield at which the Issuer would issue a fixed rate debt instrument with terms and conditions similar to those of the CPDI, including level of subordination, term, timing of payments, and general market conditions. For example, if a hedge of the CPDI is available that, if integrated with the CPDI, would produce a "synthetic debt instrument" with a specific yield to maturity, the comparable yield will be equal to the yield of the synthetic debt instrument. However, if such a hedge is not available, but similar fixed rate debt instruments of the Issuer are traded at a price that reflects a spread above a benchmark rate, the comparable yield is the sum of the benchmark rate on the issue date and the spread. The applicable Offering Circular Supplement will either provide such comparable yield, or the name or title and address or telephone number of a representative of the Issuer who will provide such comparable yield.

The adjusted issue price at the beginning of each accrual period is generally equal to the issue price of the Security plus the amount of OID previously includible in the gross income of the U.S. Holder less any noncontingent payment and the projected amount of any contingent payment contained in the projected payment schedule (as described below) previously made on the CPDI. If a Security provides for noncontingent payments that exceed the amount that a U.S. Holder would be required to accrue (without regard to any negative or positive adjustments), the

Issuer intends to treat the excess as a nontaxable return of principal that will, in turn, reduce the "adjusted issue price" of the Securities.

In addition to the determination of a comparable yield, the noncontingent bond method requires the construction of a projected payment schedule. The projected payment schedule includes all noncontingent payments, and projected amounts for each contingent payment to be made under the CPDI that are adjusted to produce the comparable yield. The applicable Offering Circular Supplement will either provide such projected payment schedule, or the name or title and address or telephone number of a representative of the Issuer who will provide such projected payments schedule. The projected payment schedule remains fixed throughout the term of the CPDI. A U.S. Holder is required to use the Issuer's projected payment schedule to determine its interest accruals and adjustments, unless the U.S. Holder determines that the Issuer's projected payment schedule is unreasonable, in which case the U.S. Holder must disclose its own projected payment schedule in connection with its U.S. federal income tax return and the reason(s) why it is not using the Issuer's projected payment schedule. Neither the comparable yield nor the projected payment schedule constitutes a representation by us regarding the actual contingent amount(s) that we will pay on a Security.

If the actual amounts of contingent payments are different from the amounts reflected in the projected payment schedule, a U.S. Holder is required to make adjustments in its OID accruals under the noncontingent bond method described above when those amounts are paid. Adjustments arising from contingent payments that are greater than the assumed amounts of those payments are referred to as "positive adjustments"; adjustments arising from contingent payments that are less than the assumed amounts are referred to as "negative adjustments." Positive and negative adjustments are netted for each taxable year with respect to each Security. Any net positive adjustment for a taxable year is treated as additional OID income of the U.S. Holder. Any net negative adjustment reduces any OID on the Security for the taxable year that would otherwise accrue. Any excess is then treated as a current-year ordinary loss to the U.S. Holder to the extent of OID accrued in prior years. A net negative adjustment is not subject to the limitation imposed on miscellaneous itemized deductions under Section 67 of the Code. The balance, if any, is treated as a negative adjustment in subsequent taxable years and, to the extent that it has not previously been taken into account, reduces the amount realized upon a taxable disposition of the Security.

If all or a portion of the U.S. Holder's payment at maturity becomes fixed and determinable at any time more than six months prior to the maturity date, a U.S. Holder may be required to take into account a positive or negative adjustment on the date the payment becomes fixed and determinable. If the payment on the maturity date is certain to be greater than the contingent payment for the maturity date that is reflected on the projected payment schedule, the U.S. Holder may be required to treat the difference between the net present value of the payment that is certain to be paid on the maturity date and the net present value of the contingent payment for the maturity date that is reflected on the projected payment schedule (each net present value determined by discounting the amount to the date on which the payment at maturity becomes fixed) as a positive adjustment that is recognized on that date. In this event, if that date is prior to the taxable year that includes the maturity date, the taxable amount will exceed the amount that would have been included in income in the year had the positive adjustment not occurred and will exceed the cash payments on the Security in that year. In addition, in this event, the projected contingent payment for the maturity date that is reflected in the projected payment schedule will be increased by the absolute difference between the payment that is certain to be paid on the maturity date and the contingent payment for the maturity date that is reflected on the projected payment schedule. If, on the other hand, the payment that is certain to be paid on the maturity date is less than the contingent payment for the maturity date that is reflected on the projected payment schedule, then a U.S. Holder may be permitted to treat the difference between the net present value of the payment that is certain to be paid on the maturity date and the net present value of the contingent payment for the maturity date that is reflected on the projected payment schedule (each net present value determined by discounting the amount to the date on which the payment at maturity becomes fixed) as a negative adjustment that is recognized on that date, treated as described above. In addition, in this event, the projected contingent payment for the maturity date that is reflected in the projected payment schedule would be decreased by the absolute difference between the payment that is certain to be paid on the maturity date and the contingent payment that is reflected in the projected payment schedule. However, the ability of U.S. Holders to claim the ordinary loss is not free from doubt.

In general, a U.S. Holder's basis in a CPDI is increased by the projected contingent payments accrued by the holder under the projected payment schedule (as determined without regard to adjustments made to reflect differences between actual and projected payments) and reduced by the amount of any non-contingent payments and the

projected amount of any contingent payments previously made. Gain on the taxable disposition of a CPDI generally is treated as ordinary income. Loss, on the other hand, is treated as ordinary only to the extent of the U.S. Holder's prior net OID inclusions (*i.e.*, reduced by the total net negative adjustments previously allowed to the U.S. Holder as an ordinary loss) and capital to the extent in excess thereof. As with net negative adjustments, these ordinary losses are not subject to the limitation imposed on miscellaneous itemized deductions under Section 67 of the Code. However, the deductibility of a capital loss realized on the taxable disposition of a Security is subject to limitations.

A U.S. Holder that purchases a Security for an amount other than the issue price of the Security will be required to adjust its OID inclusions to account for the difference. These adjustments will affect the U.S. Holder's basis in the Security. Reports to U.S. Holders may not include these adjustments. U.S. Holders that purchase Securities at other than the issue price should consult their tax advisors regarding these adjustments.

Prospective investors should consult their own tax advisors with respect to the application of the CPDI provisions to Securities.

### Short-Term Securities

A Security that has a maturity of one year or less from the date of its issuance is a "Short-Term Security." A Short-Term Security will be acquired with "acquisition discount" equal to all payments under the Security over the U.S. Holder's basis in the Short-Term Security. U.S. Holders that report income for U.S. federal income tax purposes on the accrual method and certain other holders are required to include OID (equal to the difference between all payments on the Short-Term Security over its issue price) in income or, if the U.S. Holder elects, acquisition discount with respect to a Short-Term Security. OID or acquisition discount on Short-Term Securities is accrued on a straight-line basis, unless an irrevocable election with respect to the Short-Term Security is made to accrue the OID or acquisition discount under the constant yield method based on daily compounding.

In general, an individual or other cash method U.S. Holder of a Short-Term Security is not required to accrue OID or acquisition discount with respect to the Short-Term Security unless the U.S. Holder elects to do so. This election applies to all Short-Term Securities acquired by the U.S. Holder during the first taxable year for which the election is made, and all subsequent taxable years of the U.S. Holder, unless the IRS consents to a revocation. In the case of a U.S. Holder that is not required and does not elect to include OID in income currently, any gain realized on the taxable disposition of a Short-Term Security is treated as ordinary income to the extent of the OID which had accrued on a straight-line basis (or, if elected, under the constant yield method based on daily compounding) through the date of taxable disposition, and the U.S. Holder will be required to defer deductions for any interest paid on indebtedness incurred or continued to purchase or carry such Short-Term Securities in an amount not exceeding the accrued OID (determined on a ratable basis, unless the U.S. Holder elects to use a constant yield basis) on the Short-Term Security, until the OID is recognized.

In general, the treatment of accrual method U.S. Holders and cash method U.S. Holders that elect to accrue discount currently on Short-Term Securities that provide for contingent interest is uncertain. Under one approach, the U.S. Holder would wait until the maturity of a Short-Term Security to accrue the discount, even if the term of the Short-Term Security spans a taxable year. Under another approach, a U.S. Holder would apply rules analogous to the rules that apply to CPDIs as described above under "—Contingent Payment Debt Instruments" and would accrue acquisition discount at our comparable yield (i.e., the yield at which we would issue a fixed-rate noncontingent debt instrument with terms and conditions similar to those of the Short-Term Securities). Under this approach, if the actual contingent payment received is less than the accrued discount based on the comparable yield, then the U.S. Holder would first reduce the acquisition discount accrued for the year in which the contingent payment is paid, and any remainder of the difference between the accrued discount and the actual contingent payment would be treated as an ordinary loss that is not subject to limitations on the deductibility of miscellaneous deductions. Other approaches may be possible. Prospective investors that are accrual method U.S. Holders or cash method U.S. Holders that elect to accrue the discount currently should consult with their tax advisors regarding the appropriate method of accruing the discount on Short-Term Securities that provide for contingent interest. Although not entirely clear, it is possible that cash method U.S. Holders that do not elect to accrue the discount currently should include contingent payments on Short-Term Securities in income upon receipt. Such cash method U.S. Holders should consult their tax advisors regarding this possibility.

#### Market Discount and Premium

If a U.S. Holder purchases a Security, other than a CPDI or a Short-Term Security, for an amount that is less than its stated redemption price at maturity or, in the case of a Security having OID, less than its revised issue price (which is the sum of the issue price of the Security and the aggregate amount of the OID previously includible in the gross income of any holder (without regard to any acquisition premium)), the amount of the difference generally will be treated as market discount for U.S. federal income tax purposes. (It is possible that a U.S. Holder may purchase a Security at original issuance for an amount that is different than its issue price.) The amount of any market discount generally will be treated as de minimis and disregarded if it is less than the product of 0.25 percent of the stated redemption price at maturity of the Security and the number of complete years to maturity (or weighted average maturity in the case of Securities paying any amount other than qualified stated interest prior to maturity).

Under the market discount rules, a U.S. Holder is required to treat any principal payment on (or, in the case of a Security having OID, any payment that does not constitute qualified stated interest), or any gain on the taxable disposition of, a Security as ordinary income to the extent of any accrued market discount that has not previously been included in income. If the Security is disposed of in a nontaxable transaction (other than certain specified nonrecognition transactions), accrued market discount will be includible as ordinary income to the U.S. Holder as if the U.S. Holder had sold the Security at its then fair market value. In addition, the U.S. Holder may be required to defer, until the maturity of the Security or its earlier disposition in a taxable transaction, the deduction of all or a portion of the interest expense on any indebtedness incurred or continued to purchase or carry the Security.

Market discount accrues ratably during the period from the date of acquisition to the maturity of a Security, unless the U.S. Holder elects to accrue it under the constant yield method. A U.S. Holder of a Security may elect to include market discount in income currently as it accrues (either ratably or under the constant yield method), in which case the rule described above regarding deferral of interest deductions will not apply. The election to include market discount currently applies to all market discount obligations acquired during or after the first taxable year to which the election applies, and may not be revoked without the consent of the IRS. If an election is made to include market discount in income currently, the basis of the Security in the hands of the U.S. Holder will be increased by the market discount thereon as it is included in income.

A U.S. Holder that purchases a Security having OID, other than a CPDI or a Short-Term Security, for an amount exceeding its "adjusted issue price" (which is described above under "—Original Issue Discount") and less than or equal to the sum of all remaining amounts payable on the Security other than payments of qualified stated interest will be treated as having purchased the Security with acquisition premium. The amount of OID which the U.S. Holder must include in gross income with respect to such Security will be reduced in the proportion that the excess bears to the OID remaining to be accrued as of the Security's acquisition and ending on the stated maturity date. Rather than apply the above fraction, the U.S. Holder that, as discussed below, elects to treat all interest as OID would treat the purchase at an acquisition premium as a purchase at an original issuance and calculate OID accruals on a constant yield to maturity.

A U.S. Holder that acquires a Security, other than a CPDI or a Short-Term Security, for an amount that is greater than the sum of all remaining amounts payable on the Security other than payments of qualified stated interest will be treated as having purchased the Security at a bond premium, and will not be required to include any OID in income. A U.S. Holder generally may elect to amortize bond premium. The election to amortize bond premium must be made with a timely-filed federal income tax return for the first taxable year to which the U.S. Holder wishes the election to apply.

If bond premium is amortized, the amount of interest that must be included in the U.S. Holder's income for each period ending on an interest payment date or on stated maturity, as the case may be, will be reduced by the portion of bond premium allocable to such period based on the Security's yield to maturity (or, in certain circumstances, until an earlier call date) determined by using the U.S. Holder's basis of the Security, compounding at the close of each accrual period. If the bond premium allocable to an accrual period is in excess of qualified stated interest allocable to that period, the excess may be deducted to the extent of prior income inclusions and is then carried to the next accrual period and offsets qualified stated interest in such period. If you elect to amortize bond premium, you must reduce your basis in the Securities by the amount of the premium amortized in any year. If an election to amortize bond premium is not made, a U.S. Holder must include the full amount of each interest payment in income

in accordance with its regular method of accounting and will receive a tax benefit from the premium only in computing its gain or loss upon the taxable disposition or payment of the principal amount of the Security.

An election to amortize bond premium will apply to amortizable bond premium on all Securities and other bonds, the interest on which is includible in the U.S. Holder's gross income, held at the beginning of the U.S. Holder's first taxable year to which the election applies or thereafter acquired, and may be revoked only with the consent of the IRS. The election to treat all interest as OID is treated as an election to amortize premium. Special rules may apply if a Security is subject to call prior to maturity at a price in excess of its stated redemption price at maturity.

Election to Treat All Interest and Discount as Original Issue Discount (Constant Yield Method)

A U.S. Holder of a Security may elect to include in income all interest and discount (including *de minimis* OID and *de minimis* market discount), as adjusted by any premium with respect to the Security, based on a constant yield method, which is described above under "—*Original Issue Discount*." The election is made for the taxable year in which the U.S. Holder acquired the Security, and it may not be revoked without the consent of the IRS. If such election is made with respect to a Security having market discount, the U.S. Holder will be deemed to have elected currently to include market discount on a constant yield basis with respect to all debt instruments having market discount acquired during the year of election or thereafter. If made with respect to a Security having amortizable bond premium, the U.S. Holder will be deemed to have made an election to amortize premium generally with respect to all debt instruments having amortizable bond premium held by the U.S. Holder during the year of election or thereafter.

## Foreign Currency Securities

The following discussion applies to "Foreign Currency Securities" that are not denominated in or indexed to a currency that is considered "hyperinflationary," that are not CPDIs, and that are not dual currency notes. Special U.S. federal income tax considerations applicable to Foreign Currency Securities that are denominated in or indexed to a hyperinflationary currency, are CPDIs, or are dual currency notes will be discussed in the applicable Offering Circular Supplement.

In general, a U.S. Holder that uses the cash method of accounting and holds a Foreign Currency Security will be required to include in income the U.S. dollar value of the amount of interest income received, whether or not the payment is received in U.S. dollars or converted into U.S. dollars. The U.S. dollar value of the amount of interest received is the amount of the interest paid in the foreign currency, translated into U.S. dollars at the spot rate on the date of receipt. The U.S. Holder will not have exchange gain or loss on the interest payment itself, but may have exchange gain or loss when it disposes of any foreign currency received.

A U.S. Holder that uses the accrual method of accounting is generally required to include in income the dollar value of interest accrued during the accrual period. Accrual basis U.S. Holders may determine the amount of income recognized with respect to such interest in accordance with either of two methods. Under the first method, the dollar value of accrued interest is translated at the average rate for the interest accrual period (or, with respect to an accrual period that spans two taxable years, the partial period within the taxable year). For this purpose, the average rate is the simple average of spot rates of exchange for each business day of such period or other average exchange rate for the period reasonably derived and consistently applied by the U.S. Holder. Under the second method, a U.S. Holder can elect to accrue interest at the spot rate on the last day of the interest accrual period (or, with respect to an accrual period that spans two taxable years, the last day of the partial period within the relevant taxable year) or, if the last day of an interest accrual period is within five business days of the receipt, the spot rate on the date of receipt. Any such election will apply to all debt instruments held by the U.S. Holder and is irrevocable without the consent of the IRS. An accrual basis U.S. Holder will recognize exchange gain or loss, as the case may be, on the receipt of a foreign currency interest payment if the exchange rate on the date payment is received differs from the rate applicable to the previous accrual of that interest income. The foreign currency gain or loss will generally be treated as U.S. source ordinary income or loss.

OID on a Foreign Currency Security is determined in the foreign currency and is translated into U.S. dollars in the same manner that an accrual basis U.S. Holder accrues stated interest. Exchange gain or loss is determined when OID is considered paid to the extent the exchange rate on the date of payment differs from the exchange rate at which the OID was accrued.

The amount of market discount on a Foreign Currency Security includible in income will generally be determined by computing the market discount in the foreign currency and translating that amount into dollars at the spot rate on the date the Foreign Currency Security is redeemed or otherwise disposed of. If the U.S. Holder accrues market discount currently, the amount of market discount which accrues during any accrual period is determined in the foreign currency and translated into U.S. dollars on the basis of the average exchange rate in effect during the accrual period. Exchange gain or loss may be recognized to the extent that the rate of exchange on the date of the redemption or disposition of the Security differs from the exchange rate at which the market discount was accrued.

Amortizable bond premium on a Foreign Currency Security is computed in units of foreign currency and, if the U.S. Holder elects, will reduce interest income in units of foreign currency. At the time amortized bond premium offsets interest income (*i.e.*, the last day of the tax year in which the election is made and the last day of each subsequent tax year), exchange gain or loss with respect to amortized bond premium is recognized and is measured by the difference between exchange rates at that time and at the time of the acquisition of the Security.

With respect to the taxable disposition of a Security denominated in a foreign currency, the foreign currency amount realized will be considered to be first, the payment of accrued but unpaid interest (on which exchange gain or loss is recognized as described above); second, accrued but unpaid OID (on which exchange gain or loss is recognized as described above); and, finally, as receipt of principal. With respect to principal, exchange gain or loss is equal to the difference between (i) the foreign currency principal amount translated on the date the payment is received or the date of disposition and (ii) the foreign currency principal amount translated on the date the Security was acquired, or deemed acquired. Exchange gain or loss computed on accrued interest, OID, market discount and principal is realized, however, only to the extent of total gain or loss on the transaction. Any gain or loss realized by a U.S. Holder on the taxable disposition of the foreign currency security in excess of the foreign currency gain or loss generally will be capital gain or loss. If a U.S. Holder recognizes an ordinary loss upon a sale or other disposition of a foreign currency security and such loss is above certain thresholds, the holder may be required to file a disclosure statement with the IRS. See "Treasury Regulations Requiring Disclosure of Reportable Transactions" below. The conversion of U.S. dollars into a foreign currency and the immediate use of that currency to purchase a Foreign Currency Security generally will not result in a taxable gain or loss for a U.S. Holder.

#### Amortizing Securities

Payments received pursuant to an amortizing Security may consist of both a principal and an interest component. The principal component will generally constitute a tax-free return of capital that will reduce a U.S. Holder's adjusted tax basis in the Security.

### Sale, Exchange, Redemption or Repayment of the Securities

Upon the disposition of a Security by sale, exchange, redemption, repayment of principal at maturity or other taxable disposition, a U.S. Holder will generally recognize taxable gain or loss equal to the difference between (i) the amount realized on the disposition (other than amounts attributable to accrued but untaxed interest) and (ii) the U.S. Holder's adjusted tax basis in the Security. A U.S. Holder's adjusted tax basis in a Security generally will equal the cost of the Security (net of accrued interest) to the U.S. Holder, increased by amounts includible in income as OID or market discount (if the holder elects to include market discount in income on a current basis) and reduced by any amortized bond premium and any payments (other than payments of qualified stated interest) made on such Security.

Because the Security is held as a capital asset, such gain or loss (except to the extent that the market discount rules or the rules relating to Short-Term Securities otherwise provide) will generally constitute capital gain or loss. Capital gains of individual taxpayers from the taxable disposition of a Security held for more than one year may be eligible for reduced rates of taxation. The deductibility of a capital loss realized on the taxable disposition of a Security is subject to limitations.

## Certain Other Debt Securities

The applicable Offering Circular Supplement will discuss the material U.S. federal income tax rules with respect to the issuance of certain debt securities, including Securities which provide for an alternative payment schedule or schedules applicable upon the occurrence of a contingency or contingencies relating to payments of interest or of principal.

### **Certain Equity Securities**

#### Reverse Convertibles

This section describes the U.S. federal income tax consequences of the purchase, beneficial ownership and disposition of Securities that are described in the applicable Offering Circular Supplement as "reverse convertible notes."

There are no regulations, published rulings or judicial decisions addressing the treatment for federal income tax purposes of notes with terms that are substantially the same as reverse convertible notes. The Issuer intends to treat each reverse convertible note as a put option (the "**Put Option**") that requires the holder to (1) purchase the equities referenced in the reverse convertible note (the "**Reference Shares**") from the Issuer for an amount equal to the Deposit (as described below), plus any accrued and unpaid interest, acquisition discount, and/or OID on the Deposit, if certain conditions are satisfied, or (2) "cash settle" the Put Option (*i.e.*, require the U.S. Holder to pay to us at maturity the difference between the Deposit (plus any accrued and unpaid interest, acquisition discount, and/or OID on the Deposit) and the value of the linked shares at that time, and as a deposit with the Issuer of cash, in an amount equal to the purchase price of a reverse convertible note (the "**Deposit**") to secure the U.S. Holder's potential obligation to purchase the Reference Shares. Pursuant to the terms of the reverse convertible notes, each holder agrees to such treatment for all U.S. federal income tax purposes. Except for the possible alternative treatments described below, the balance of this summary assumes that the reverse convertible notes are so treated.

The Issuer intends to treat a portion of the stated interest payments and/or discount on a reverse convertible note as interest, OID, and/or acquisition discount on the Deposit, and the remainder as put premium in respect of the Put Option (the "Put Premium"). The portion of the stated interest rate on a reverse convertible note that constitutes interest or discount that is allocable to the Deposit and the portion that is allocable to Put Premium will be specified in the applicable Offering Circular Supplement.

If the term of a reverse convertible note is more than one year, U.S. Holders should include the portion of the stated interest payments on a reverse convertible note that is treated as interest in income, as described above under "— *Payments of Interest*." If any portion of the stated interest payments on a reverse convertible note is treated as OID, its treatment will be as described above under "— *Original Issue Discount*."

If the term of a reverse convertible note is one year or less, the Deposit should be treated as a short-term obligation, and the portion of the stated interest payments on a reverse convertible note that are treated as interest should be treated as described in "—Short-Term Securities."

The Put Premium should not be taxable to a U.S. Holder upon its receipt. If the Put Option expires unexercised, the U.S. Holder should recognize the total Put Premium received as short-term capital gain at such time.

If the Put Option is exercised and a U.S. Holder receives Reference Shares, the U.S. Holder should not recognize any gain or loss with respect to the Put Option (other than with respect to cash received in lieu of fractional shares, as described below). The U.S. Holder should have an adjusted tax basis in all Reference Shares received (including for this purpose any fractional shares) equal to the principal amount of the Security, plus accrued but unpaid interest on the Deposit less the total Put Premium received. The U.S. Holder's holding period for any Reference Shares received should start on the day after the delivery of the Reference Shares. The U.S. Holder should generally recognize a short-term capital gain or loss with respect to cash received in lieu of fractional shares in an amount equal to the difference between the amount of such cash received and the U.S. Holder's basis in the fractional shares, which is equal to the U.S. Holder's basis in all of the Reference Shares (including the fractional shares), times a fraction, the numerator of which is the fractional shares and the denominator of which is all of the Reference Shares (including fractional shares).

If the Issuer elects to cash settle the Put Option, a U.S. Holder should generally recognize a short-term capital gain or loss equal to (i) the amount of cash (including Put Premium) received less (ii) the principal amount of the Security, plus accrued but unpaid interest, acquisition discount or OID on the Deposit.

Upon the exercise or cash settlement of a Put Option, a cash method U.S. Holder of a short-term obligation that does not elect to accrue acquisition discount in income currently will recognize ordinary income equal to the accrued and unpaid acquisition discount.

Upon a sale or other taxable disposition of a reverse convertible note for cash, a U.S. Holder should allocate the cash received between the Deposit (less accrued and unpaid "qualified stated interest" or accrued acquisition discount that the U.S. Holder has not included in income, which will be treated as ordinary interest income) and the Put Option on the basis of their respective values on the date of sale. The U.S. Holder should generally recognize gain or loss with respect to the Deposit in an amount equal to the difference between the amount of the sales proceeds allocable to the Deposit and the U.S. Holder's adjusted tax basis in the Deposit (which will generally equal the issue price of the reverse convertible note increased by any accrued acquisition discount or OID (as described above), as applicable, recognized on the Deposit and decreased by the amount of any payments (other than an interest payment that is treated as qualified stated interest) received on the Deposit). Except to the extent attributable to accrued interest or OID, as applicable, with respect to the Deposit (which will be taxed as described above), such gain or loss will be capital gain or loss, and if the reverse convertible note has been held by the U.S. Holder for more than one year, long-term capital gain or loss. If the Put Option has a positive value on the date of a sale of a reverse convertible note, the U.S. Holder should recognize short-term capital gain equal to the portion of the sale proceeds allocable to the Put Option plus any previously received Put Premium. If the Put Option has a negative value on the date of sale, the U.S. Holder should be treated as having paid the buyer an amount equal to the negative value in order to assume the U.S. Holder's rights and obligations under the Put Option. In such a case, the U.S. Holder should recognize a short-term capital gain or loss in an amount equal to the difference between the total Put Premium previously received and the amount of the payment deemed made by the U.S. Holder with respect to the assumption of the Put Option. The amount of the deemed payment will be added to the sales price allocated to the Deposit in determining the gain or loss in respect of the Deposit. The deductibility of capital losses by U.S. Holders is subject to limitations.

U.S. Holders should consult the offering documents for the Reference Shares for the U.S. federal income tax treatment of acquiring, owning and selling the Reference Shares.

Although the Issuer intends to treat each reverse convertible note as a Deposit and a Put Option, there are no regulations, published rulings or judicial decisions addressing the characterization of securities with terms that are substantially the same as those of the reverse convertible notes, and therefore the reverse convertible notes could be subject to some other characterization or treatment for U.S. federal income tax purposes. For example, the reverse convertible notes could be treated as CPDIs for U.S. federal income tax purposes. In this case, in general, U.S. Holders should be treated as described above under "Tax Treatment of U.S. Holders—Contingent Payment Debt Instruments."

Other characterizations and treatments of reverse convertible notes are possible, such that the amount, timing and character of income, gain or loss in respect of the reverse convertible notes could be different from what is described above. Prospective investors in the reverse convertible notes should consult their tax advisors as to the tax consequences to them of purchasing reverse convertible notes, including any alternative characterizations and treatments.

## Forward or Other Executory Contracts

This section describes the U.S. federal income tax consequences to U.S. Holders of the purchase, beneficial ownership and disposition of Securities that are described in the applicable Offering Circular Supplement as "forward contracts" or "executory contracts."

There are no regulations, published rulings or judicial decisions addressing the treatment for U.S. federal income tax purposes of securities with terms that are substantially the same as the Securities described in this section. Accordingly, the proper U.S. federal income tax treatment of the Securities described in this section is uncertain. Under one approach, the Securities would be treated as forward or other executory contracts with respect to the relevant reference asset(s), index, or indices and, if the Security provides for current coupon payments, a deposit that provides for interest payments. Unless otherwise indicated in the applicable Offering Circular Supplement, the Issuer intends to treat any interest paid on a deposit as ordinary income at the time it accrues or is received in accordance with the U.S. Holder's normal method of accounting for tax purposes.

In addition, if a Security provides for a payment at maturity based (in whole or in part) on amounts paid or accrued in respect of the reference asset(s), index, or indices, a U.S. Holder may be required to recognize ordinary income at maturity in respect of such amount or to accrue ordinary income in respect of such amount over the term of the Security, even though the U.S. Holder did not receive corresponding distributions during the term of the Security. In the event that income is required to be accrued over the term of the Security or to be recognized as ordinary income at maturity, the amount so accrued or recognized would increase the holder's tax basis in the Security and reduce the amount of gain (or increase the amount of loss) realized at maturity or on the taxable disposition of the Security.

The Issuer intends to treat each Security described in this section consistently with this approach, and pursuant to the terms of the Securities, each holder agrees to this treatment for all U.S. federal income tax purposes. Except for the possible alternative treatments described below under "—Alternative Characterizations with Respect to Forward or Executory Contracts and Other Warrants", the balance of this summary assumes that the Securities described in this section are so treated.

Upon receipt of cash upon maturity or redemption and upon the taxable disposition of the Security, a U.S. Holder generally should recognize capital gain or loss equal to the difference between (i) the amount realized at maturity or on the taxable disposition and (ii) the U.S. Holder's purchase price for the Security (plus any amounts treated as ordinary income, as described above). Capital gains of individual taxpayers from the taxable disposition of a Security held for more than one year may be eligible for reduced rates of taxation. Any loss from the taxable disposition of a Security treated as a forward contract or executory contract should generally constitute a capital loss. The ability of U.S. Holders to use capital losses to offset ordinary income is limited.

Prospective investors in the Securities described in this section should consult their tax advisors as to the tax consequences to them of purchasing the Securities, including any alternative characterizations and treatments.

#### Warrant Securities

This section describes the U.S. federal income tax consequences of the purchase, beneficial ownership and disposition of Securities that are described in the applicable Offering Circular Supplement as "warrants."

There are no regulations, published rulings or judicial decisions addressing the treatment for U.S. federal income tax purposes of Securities with terms that are substantially the same as warrants, and no rulings have been or will be sought from the IRS in respect of the warrants. Accordingly, the U.S. federal income tax consequences to a U.S. Holder of the acquisition, ownership and disposition of a warrant is not free from doubt, and there can be no assurance that the IRS will not issue guidance or otherwise adopt a view that is contrary to the discussion below.

Further, the tax characterization of warrants will depend on the terms of each warrant and the facts and circumstances relating to its issuance. The applicable Offering Circular Supplements will indicate whether the Issuer believes that the warrants should be treated as call options for U.S. federal income tax purposes, or some other form of derivative, such as a pre-paid forward or executory contract or a notional principal contract. Pursuant to the terms of the warrants each U.S. Holder agrees, in the absence of administrative or judicial ruling to the contrary, to characterize the warrants with respect to the indices or interests referenced by the warrant (the "Warrant Reference") in accordance with the Issuer's treatment as set forth in the relevant Offering Circular Supplement.

Prospective U.S. Holders should consult their tax advisors with respect to the U.S. federal income tax consequences to them of an investment in the warrants, including any possible alternative characterizations and treatments. In the event that the IRS were to adopt such a contrary view and ultimately prevail, the amount, timing and character of income, gain or loss in respect of the warrants could be different from what is described below.

## Warrants as Call Options

If a warrant is treated as a call option in respect of the Warrant Reference, a U.S. Holder generally will not recognize any items of income, gain, loss or deductions in respect of its investment in a warrant prior to a taxable disposition thereof. Unless otherwise provided in the applicable Offering Circular Supplement, upon settlement or redemption of a warrant, or upon a taxable disposition thereof, a U.S. Holder, subject to the discussion below regarding PFICs, will generally recognize capital gain or loss, which, gain or loss will be long-term gain or loss if the U.S. Holder held the warrant for more than one year prior to settlement, redemption or other taxable disposition (and otherwise,

short-term gain or loss). The amount of such gain or loss generally will equal the difference between the amount realized (generally, the amount of cash received) and such U.S. Holder's tax basis in the warrant. In general, a U.S. Holder's tax basis would equal the amount that such holder paid to acquire the warrant. Additionally, the deductibility of capital losses is subject to further limitations under the Code and U.S. Holders are encouraged to consult their own tax advisors regarding their ability to use any capital losses arising from ownership of warrants in light of their particular circumstances.

In general, a U.S. Holder who holds (to the extent provided in proposed Treasury regulations) an option to acquire stock, in a PFIC may be subject to certain adverse tax consequences. These consequences are generally that (1) any gain derived from the disposition of such option would be treated as ordinary income that was earned ratably over each day in the U.S. Holder's holding period for the option, (2) the portion of such gain or distribution that is allocable to prior taxable years generally would be subject to U.S. federal income tax at the highest rate applicable to ordinary income for the relevant taxable years, regardless of the tax rate otherwise applicable to the U.S. Holder, and (3) an interest charge would be imposed on the resulting tax liability as if such liability represented a tax deficiency for the past taxable years. In addition, a stepped-up basis in a PFIC option generally will not be available upon the death of an individual investor. Except to the extent set forth in the applicable Offering Circular Supplement, the Issuer generally will not attempt to ascertain whether any Warrant Reference or component thereof would be treated as a PFIC. To the extent the Warrant Reference or its investments include direct or indirect investments in PFIC stock, it is unclear whether the warrants could be treated in part as an option to acquire such stock. In the event the warrants are treated as options on PFIC stock and the PFIC rules apply, the adverse PFIC consequences described above should apply only to the extent that gain recognized upon a taxable disposition is attributable to income or gain (but not loss) realized with respect to the Warrant Reference if it is a PFIC or with respect to any of its direct or indirect investments in any stock of a PFIC or in any option to acquire such stock. U.S. Holders of warrants should consult their own tax advisors regarding the potential application of the PFIC rules to their ownership and disposition of warrants.

### Alternative Characterizations with Respect to Forward or Executory Contracts and Other Warrants

As mentioned above, there are no regulations, published rulings or judicial decisions addressing the characterization for U.S. federal income tax purposes of securities with terms that are substantially the same as the Securities described under the heading "—Certain Equity Securities," and no rulings have been or will be sought from the IRS in respect of the Securities. Accordingly, the U.S. federal income tax consequences to a U.S. Holder of the acquisition and disposition of such a Security is not free from doubt, and there can be no assurance that the IRS will not issue guidance or otherwise adopt a view that is contrary to the discussion above. In the event that the IRS were to adopt such a contrary view and ultimately prevail, the amount, timing and character of income, gain or loss in respect of the Securities could be materially different from what is described above. A brief summary of certain of the possible IRS recharacterizations is set forth below. U.S. Holders should consult their own tax advisors regarding the probability and consequences of such possible recharacterizations as well as the existence, probability and consequences of other potential IRS recharacterizations not described herein.

It is possible that, in the case where a warrant references multiple Warrant References, the IRS may assert that a warrant should be bifurcated into separate individual call options on each Warrant Reference. Under this characterization, a U.S. Holder would recognize gain or loss upon any rebalancing of the portfolio of Warrant References, rather than only upon the taxable disposition of the entire warrant. The extent of such gain or loss would depend on the specific facts of the rebalancing but could potentially trigger recognition of any gain or loss (which depending on the frequency of the rebalancing, could be short-term) realized in the entire portfolio of Warrant References to the extent that the rebalancing results in altering the relative positions of the Warrant References in the portfolio.

It is also possible that the IRS may assert that if any Warrant Reference or other reference asset constitutes an index, then any rebalancing of such index represents a modification of the terms of the Security sufficient to give rise to a deemed exchange of the original Security for a new Security reflecting the rebalanced index. Under this characterization, a U.S. Holder would recognize gain or loss upon any rebalancing of the index, rather than only upon the taxable disposition of the Security.

Under Section 1260 of the Code, if a taxpayer recognizes long-term capital gain from a "constructive ownership transaction" with respect to an equity interest in a partnership, PFIC or any other pass-through entity, the gain is recharacterized as ordinary income, and an interest charge is imposed on the resulting tax liability, to the extent that the U.S. Holder is unable to demonstrate that it would have realized long-term capital gain had it held the interest directly. For this purpose, a taxpayer is treated as having entered into a constructive ownership transaction if the taxpayer (i) enters into a forward contract to acquire an equity interest in a partnership, a PFIC or any other pass-through entity, (ii) holds a call option and grants a put option with respect to a partnership interest, PFIC or other pass-through entity, if the put and the call have substantially equal strike prices and substantially contemporaneous maturity dates, or (iii) to the extent provided in Treasury regulations (which have not yet been issued), enters into one or more other transactions (or acquires one or more positions) that have "substantially the same effect" as one of the above transactions.

Unless otherwise specified in the applicable Offering Circular Supplement, the Issuer does not intend to make an inquiry as to whether any reference asset is or contains a partnership, PFIC or other pass-through entity, and it is possible that a Security for which the reference asset is or contains a partnership, PFIC or other pass-through entity could be subject to Section 1260 of the Code. Moreover, it is possible that future Treasury regulations could treat such Securities as giving rise to a constructive ownership transaction with respect to a Warrant Reference or other reference asset that is a partnership, PFIC or other pass-through entity, possibly with retroactive effect. In the event that the Securities were treated as giving rise to a constructive ownership transaction under Section 1260 of the Code, all or a portion of any gain from the Securities that would otherwise be treated as long-term capital gain could be recharacterized as ordinary income, and an interest charge could be imposed on the recharacterized ordinary income, as described above. It is possible that these rules could apply, for example, to recharacterize long-term capital gain on the Securities in whole or in part to the extent that a holder of shares of the relevant reference asset (or, possibly, of entities underlying a reference asset) would have earned dividend income therefrom or would have recognized short-term capital gain from the disposition of the shares upon a rebalancing of the reference assets (or, possibly, of entities underlying a reference asset) between the issue date and the date of the disposition of the Securities. Prospective investors should consult their tax advisors regarding the potential application of Section 1260 to their ownership and disposition of Securities.

It is possible that the IRS may assert and that a court would ultimately hold that U.S. Holders should be treated as owning an interest in a Warrant Reference or other reference asset for U.S. federal income tax purposes. Under this characterization, U.S. Holders would be required to report their allocable share of any income, gain, loss, deductions or credits realized by any Warrant Reference or other reference asset treated as a partnership or other pass-through entity for federal income tax purposes. Consequently, under this characterization, a U.S. Holder would be required to report income on a current basis with respect to its deemed ownership interest in such Warrant Reference or other reference asset and might therefore be subject to a current tax liability even though no distributions are made on the Securities. Similarly, under this treatment, certain expenses of the Warrant Reference or other reference asset may be treated as investment expenses, allocable to the investors, which may be deductible to a U.S. Holder that is an individual, trust or estate only to the extent such U.S. Holder's miscellaneous itemized deductions exceed 2% of its adjusted gross income for such taxable year, and which for an individual U.S. Holder may be subject to further limitations. U.S. Holders should consult the offering documents of the Warrant References or other reference assets and their own tax advisors regarding the federal income tax consequences arising from being treated as owning interests in such Warrant References or other reference assets.

If a Warrant Reference or other reference asset is based in whole or in part on foreign currencies, under Section 988 of the Code, gain or loss on the taxable disposition of the Security could be treated as ordinary income unless a valid, timely election is made to the contrary. U.S. Holders should consult your tax advisor regarding the advisability, availability, procedures and consequences of such election.

If any warrants were treated as forward contracts rather than call options, a U.S. Holder would generally not recognize income, gain, loss or deductions in respect of its investment in the warrants prior to a taxable disposition thereof. Upon redemption of the warrants, or upon a taxable disposition thereof, a U.S. Holder would generally recognize capital gain or loss, which gain or loss will be long-term gain or loss if the U.S. Holder held the warrant for more than one year prior to redemption. The amount of such gain or loss generally would equal the difference between the amount realized (generally, the amount of cash received) and such U.S. Holder's tax basis in the warrants. In general, a U.S. Holder's tax basis would equal the amount that such U.S. Holder paid to acquire the

warrant. The deductibility of capital losses is subject to limitations. See "—Forward or Other Executory Contracts," above.

If the Securities were treated as notional principal contracts, currently proposed or future regulations or other IRS guidance could require a U.S. Holder to accrue income on the Securities on a current basis. The IRS and U.S. Treasury Department have issued proposed regulations that require the current accrual of income with respect to contingent nonperiodic payments made under certain notional principal contracts. The preamble to the regulations states that the "wait and see" method of tax accounting does not properly reflect the economic accrual of income on such contracts, and requires a current accrual of income with respect to some contracts already in existence at the time the proposed regulations were released.

Securities that have a term of more than one year could be treated as CPDIs for U.S. federal income tax purposes. In this case, in general, the Securities should be treated as described above under "Tax Treatment of U.S. Holders—Contingent Payment Debt Instruments". Similarly, Securities described in this section with a term of one year or less could be treated as short-term contingent debt instruments. In this case, in general, the Securities should be treated as Short-Term Securities that provide for contingent interest, as described above under "Tax Treatment of U.S. Holders—Short-Term Securities".

In addition, other alternative U.S. federal income tax characterizations or treatments of the Securities described in this section are possible, and could also affect the timing and the character of the income or loss with respect to the Securities. For example, it is possible that the IRS could assert that any gain or loss that a U.S. Holder might recognize upon redemption or maturity of a Security that is described in this section should be treated as ordinary gain or loss, or that a U.S. Holder should be required to accrue interest over the term of such Security.

## **Holding Period**

If an offering of Securities offer the potential to realize capital gain or loss, it is possible that the IRS could assert that a holder's holding period in respect of such Securities should end on the date on which the amount payable upon the scheduled expiration of those Securities is determined (e.g. the final valuation date), even though any amounts paid by the Issuer in respect of those Securities would not be paid until the scheduled expiration date. In such case, a holder in such Securities may be treated as having a holding period ending prior to the scheduled expiration date, and such holding period may be treated as less than one year even if amounts paid by the Issuer on the Securities occurs at a time that is more than one year after the beginning of that holder's holding period.

### **Medicare Tax on Net Investment Income**

U.S. Holders that are individuals, estates, and certain trusts are subject to an additional 3.8% tax on all or a portion of their "net investment income", which may include any income or gain realized with respect to the Securities, to the extent of their net investment income that when added to their other modified adjusted gross income, exceeds \$200,000 for an unmarried individual, \$250,000 for a married taxpayer filing a joint return (or a surviving spouse), or \$125,000 for a married individual filing a separate return. The 3.8% Medicare tax is determined in a different manner than the income tax. U.S. Holders should consult their advisors with respect to their consequences with respect to the 3.8% Medicare tax.

### Treasury Regulations Requiring Disclosure of Reportable Transactions

Treasury regulations require U.S. taxpayers to report certain transactions ("Reportable Transactions") on IRS Form 8886. An investment in the Securities or a sale of the Securities generally should not be treated as a Reportable Transaction under current law, but it is possible that future legislation, regulations or administrative rulings could cause an investment in the Securities or a sale of the Securities to be treated as a Reportable Transaction. Holders should consult with their tax advisors regarding any tax filing and reporting obligations that may apply in connection with acquiring, owning and disposing of Securities.

#### **Information Reporting with respect to Foreign Financial Assets**

U.S. Holders may be subject to reporting obligations with respect to their Securities if they do not hold their Securities in an account maintained by a financial institution and the aggregate value of their Securities and certain

other "specified foreign financial assets" (applying certain attribution rules) exceeds \$50,000. Significant penalties can apply if a U.S. Holder is required to disclose its Securities and fails to do so.

#### Tax Treatment of Non-U.S. Holders

Subject to the exceptions discussed below and any further exceptions in the applicable Offering Circular Supplement, the Issuer generally expects to treat payments made to a Non-U.S. Holder upon the taxable disposition of the Securities as exempt from U.S. withholding tax and from generally applicable information reporting and backup withholding requirements with respect to payments on the Securities, provided, (i) such Non-U.S. Holder complies with certain certification and identification requirements as to its non-U.S. status, including providing the Issuer (and/or the applicable withholding agent) a fully completed and validly executed applicable IRS Form W-8 and (ii) in the case of Securities wholly or partially treated as indebtedness (including Securities treated as investment units containing a debt instrument and a put option contract), the Non-U.S. Holder is unrelated to the Issuer and is not a bank, and the interest is not contingent within the meaning of Section 871(h)(4) of the Code.

In general, gain realized on a taxable disposition of the Securities by a Non-U.S. Holder will not be subject to federal income tax, unless (i) the gain with respect to the Securities is effectively connected with a trade or business conducted by the Non-U.S. Holder in the U.S.; or (ii) the Non-U.S. Holder is a nonresident alien individual who holds the Securities as a capital asset and is present in the U.S. for more than 182 days in the taxable year of such taxable disposition (including but not limited to disposition by sale, exchange, redemption, or repayment of principal at maturity ) and certain other conditions are satisfied, or has certain other present or former connections with the U.S.

If the gain realized on a taxable disposition of the Securities by the Non-U.S. Holder is described in the preceding paragraph, the Non-U.S. Holder may be subject to U.S. federal income tax with respect to such gain, except to the extent that an income tax treaty reduces or eliminates the tax and the appropriate documentation is provided.

Notwithstanding the above, no assurance can be given that the IRS will accept, or that a court will uphold, the treatment of the Securities. Further, if the Issuer determines that there is a material risk that it would be required to withhold on any payments on the Securities, the Issuer may withhold on any such payments to a Non-U.S. Holder at a 30% rate, unless such Non-U.S. Holder has provided the Issuer (and/or the applicable withholding agent) with (i) a valid IRS Form W-8ECI or (ii) a valid applicable IRS Form W-8BEN claiming tax treaty benefits that reduce or eliminate withholding. If the Issuer elects to withhold and such Non-U.S. Holder has provided the Issuer with a valid IRS Form W-8BEN claiming tax treaty benefits that reduce or eliminate withholding, the Issuer may nevertheless withhold up to 30% on any payments if there is any possible characterization of the payments that would not be exempt from withholding under the treaty.

The Issuer will not pay any additional amounts on account of any withholding tax.

In Notice 2008-2, the IRS and the Treasury Department requested comments as to whether the purchaser of an exchange traded note or prepaid forward contract or other executory contract (which may include a Security that is treated as a prepaid forward, other executory contract, or a reverse convertible note for U.S. federal income tax purposes) should be required to accrue income during its term under a mark-to-market, accrual or other methodology, whether income and gain on such a note or contract should be ordinary or capital, and whether Non-U.S. Holders should be subject to withholding tax on any deemed income accrual. Accordingly, it is possible that regulations or other guidance could provide that a Non-U.S. Holder of such a Security is required to accrue income in respect of the Security prior to the receipt of payments under the Security or its earlier sale. Moreover, it is possible that any such regulations or other guidance could treat all income and gain of a Non-U.S. Holder in respect of a Security as ordinary income (including gain on a sale). Finally, it is possible that a Non-U.S. Holder of the Security could be subject to U.S. withholding tax in respect of such Security. It is unclear whether any regulations or other guidance would apply to the Securities (possibly on a retroactive basis). Prospective investors are urged to consult with their tax advisors regarding Notice 2008-2 and the possible effect to them of the issuance of regulations or other guidance that affects the U.S. federal income tax treatment of the Securities.

As discussed above under "Material U.S. Federal Income Tax Considerations—Tax Treatment of U.S. Holders—Certain Equity Securities—Alternative Characterizations with Respect to Forward or Executory Contracts and Other Warrants," alternative treatments of Securities that the Issuer intends to treat as forward or derivative

contracts are possible under U.S. federal income tax law. Under one such alternative characterization, it is possible that a Non-U.S. Holder could be treated as owning the reference asset or reference assets of such Securities.

Under Section 871(m) of the Code, a 30% withholding tax (which may be reduced by an applicable income tax treaty) is imposed on certain "dividend equivalents" paid or deemed paid to a Non-U.S. Holder with respect to a "specified equity-linked instrument" that references one or more dividend-paying U.S. equity securities or indices containing equity securities. The withholding tax can apply even if the instrument does not provide for payments that reference dividends. Treasury regulations provide that the withholding tax applies to all dividend equivalent payments paid or deemed paid on specified equity-linked instruments that have a delta of one ("delta one specified equity-linked instruments") issued after 2016 and to all dividend equivalents paid or deemed paid on all specified equity-linked instruments issued after 2018.

The 30% withholding tax may also apply if the Securities are deemed to be reissued for tax purposes upon the occurrence of certain events affecting the Securities or an underlying asset and following such occurrence the Securities could be treated as delta one specified equity-linked instruments that are subject to withholding on dividend equivalent payments. It is also possible that withholding tax or other Section 871(m) tax could apply to the Securities under these rules if a Non-U.S. Holder enters, or has entered, into certain other transactions in respect of an underlying asset or the Securities. Because of the uncertainty regarding the application of the 30% withholding tax on dividend equivalent payments to the Securities, Non-U.S. Holders are urged to consult their tax advisor regarding the potential application of Section 871(m) (including in the context of their other transactions in respect of an underlying asset or the Securities, if any) and the 30% withholding tax to an investment in the Securities.

In the case of Securities that are treated as forward or executory contracts that are linked to one or more assets characterized as U.S. real property interests, Non-U.S. Holders may be subject to special rules governing the ownership and disposition of U.S. real property interests. The Issuer will not attempt to ascertain whether any underlying asset issuer or any underlying constituent issuer would be treated as a "United States real property holding corporation" ("USRPHC") or whether the Securities, any underlying asset or underlying constituent would otherwise be treated as "United States real property interests" ("USRPI"), each as defined in Section 897 of the Code. If the Securities, any underlying asset or underlying constituent were so treated, certain adverse tax consequences could apply to Non-U.S. Holders. Non-U.S. holders are urged to consult their tax advisors regarding the potential application of Section 897 to an investment in the Securities.

Other alternative treatments with U.S. federal income tax consequences to Non-U.S. Holders may also be possible, and may be discussed in the relevant Offering Circular Supplement. Prospective Non-U.S. Holders of the Securities should review the relevant Offering Circular Supplement for any Securities that they are considering purchasing, and should consult their own tax advisors regarding the possible alternative treatments of the Securities.

### **Backup Withholding and Information Reporting**

The proceeds received from a taxable disposition of the Securities will be subject to information reporting unless a holder is an "exempt recipient" and may also be subject to backup withholding at the rate specified in the Code if such holder fails to provide certain identifying information (such as an accurate taxpayer number in the case of a U.S. Holder) or meet certain other conditions. A Non-U.S. Holder that provides a properly executed and fully completed applicable IRS Form W-8, will generally establish an exemption from backup withholding.

Amounts withheld under the backup withholding rules are not additional taxes and may be refunded or credited against U.S. federal income tax liability, provided the required information is furnished to the IRS.

## **Foreign Account Tax Compliance Act**

The Foreign Account Tax Compliance Act ("FATCA") generally imposes a 30% U.S. withholding tax on "withholdable payments" (i.e., certain U.S.-source payments, including interest (and OID), dividends, other fixed or determinable annual or periodical gain, profits, and income, and on the gross proceeds from a disposition of property of a type which can produce U.S.-source interest or dividends) and "passthru payments" (i.e., certain payments attributable to withholdable payments) made to certain foreign financial institutions (and certain of their affiliates) unless the payee foreign financial institution agrees (or is required), among other things, to disclose the identity of any U.S. individual with an account of the institution (or the relevant affiliate) and to annually report certain

information about such account. FATCA also requires withholding agents making withholdable payments to certain foreign entities that do not disclose the name, address, and taxpayer identification number of any substantial U.S. owners (or do not certify that they do not have any substantial U.S. owners) to withhold tax at a rate of 30%. Under certain circumstances, a holder may be eligible for refunds or credits of such taxes.

Pursuant to final and temporary Treasury regulations and other IRS guidance, the withholding and reporting requirements under FATCA generally apply to certain "withholdable payments", and will generally apply to certain gross proceeds on a sale or other taxable disposition occurring after December 31, 2018, and certain foreign passthru payments made after December 31, 2018 (or, if later, the date that final regulations defining the term "foreign passthru payment" are published. If withholding is required, the Issuer (or the applicable paying agent) will not be required to pay additional amounts with respect to the amounts so withheld. Foreign financial institutions and non-financial foreign entities located in jurisdictions that have an intergovernmental agreement with the U.S. governing FATCA may be subject to different rules.

Investors should consult their own advisors about the application of FATCA, in particular if they may be classified as financial institutions (or if they hold their Securities through a non-U.S. entity) under the FATCA rules.

THE PRECEDING DISCUSSION IS ONLY A SUMMARY OF CERTAIN OF THE TAX IMPLICATIONS OF AN INVESTMENT IN SECURITIES. PROSPECTIVE INVESTORS ARE URGED TO READ THIS OFFERING CIRCULAR AND ANY APPLICABLE OFFERING CIRCULAR SUPPLEMENT AND TO CONSULT WITH THEIR OWN TAX ADVISORS PRIOR TO INVESTING TO DETERMINE THE TAX IMPLICATIONS OF SUCH INVESTMENT IN LIGHT OF EACH SUCH INVESTOR'S PARTICULAR CIRCUMSTANCES.

### FRENCH TAX CONSIDERATIONS

This overview is based on the laws and regulations in full force and effect in France as at the date of this Offering Circular, which may be subject to change in the future, potentially with retroactive effect. Investors should be aware that the comments below are of a general nature and do not constitute legal or tax advice and should not be understood as such. Prospective investors are therefore advised to consult their own qualified advisers so as to determine, in the light of their individual situation, the tax consequences of the subscription, acquisition, holding, disposal or redemption of the Securities.

### Withholding Tax on Payments Made by the Issuer

The withholding tax treatment regarding withholding tax in relation to any Securities will depend on the nature and characterization of the Securities.

Securities constituting debt instruments for French tax purposes

The following overview does not address specific issues which may be relevant to holders of Securities who concurrently hold shares of the Issuer.

Payments of interest and other revenues made by the Issuer with respect to Securities which constitute debt instruments for French tax purposes are not subject to the withholding tax set out under Article 125 A III of the French Code général des impôts unless such payments are made outside France in a non-cooperative State or territory (Etat ou territoire non coopératif) within the meaning of Article 238-0 A of the French Code général des impôts (a "Non-Cooperative State"). If such payments under the Securities are made in a Non-Cooperative State, a 75% withholding tax will be applicable by virtue of Article 125 A III of the French Code général des impôts (the "75% Withholding Tax"), subject to certain exceptions and to the more favorable provisions of an applicable double tax treaty.

Furthermore, according to Article 238 A of the French *Code général des impôts*, interest and other revenues on such Securities are not deductible from the Issuer's taxable income if they are paid or accrued to persons domiciled or established in a Non-Cooperative State or paid in such a Non-Cooperative State (the "**Deductibility Exclusion**"). Under certain conditions, any such non-deductible interest and other revenues may be recharacterized as constructive dividends pursuant to Articles 109 *et seq.* of the French *Code général des impôts*, in which case such non-deductible interest and other revenues may be subject to the withholding tax set out under Article 119 *bis* 2 of the French *Code général des impôts*, at a rate of 30% or 75%, subject to certain exceptions and the more favorable provisions of an applicable double tax treaty.

Notwithstanding the foregoing, neither the 75% Withholding Tax nor the Deductibility Exclusion will apply in respect of an issue of Securities if the Issuer can prove that the principal purpose and effect of such issue of Securities was not that of allowing the payments of interest or other revenues to be made in a Non-Cooperative State (the "Exception"). Pursuant to the *Bulletin Officiel des Finances Publiques-Impôts* BOI-INT-DG-20-50-20140211 n°550 and 990, BOI-RPPM-RCM-30-10-20-40-20140211 n°70 and 80 and BOI-IR-DOMIC-10-20-20-60-20150320 n°10, an issue of Securities will benefit from the Exception without the Issuer having to provide any proof of the purpose and effect of such issue of Securities, if such Securities are:

- i. offered by means of a public offer within the meaning of Article L.411.1 of the French *Code monétaire et financier* or pursuant to an equivalent offer in a State other than a Non-Cooperative State. For this purpose, an equivalent offer means any offer requiring the registration or submission of an offer document by or with a foreign securities market authority; or
- ii. admitted to trading on a regulated market or on a French or foreign multilateral securities trading system provided that such market or system is not located in a Non-Cooperative State, and the operation of such

market is carried out by a market operator or an investment services provider, or by such other similar foreign entity, *provided further* that such market operator, investment services provider or entity is not located in a Non-Cooperative State; or

iii. admitted, at the time of their issue, to the operations of a central depositary or of a securities delivery and payments systems operator within the meaning of Article L.561-2 of the French *Code monétaire et financier*, or of one or more similar foreign depositaries or operators provided that such depositary or operator is not located in a Non-Cooperative State.

Besides, where the paying agent (établissement payeur) is located in France, pursuant to Article 125 A of the French Code général des impôts, subject to certain exceptions, interest and similar revenues received by individuals who are fiscally domiciled (domiciliés fiscalement) in France are subject to a 24% withholding tax (pursuant to the Finance Bill for 2018, this rate could be decreased to 12.8% as from 2018), which is deductible from their personal income tax liability in respect of the year in which the payment has been made. Social contributions (CSG, CRDS and other related contributions) are also levied by way of withholding at an aggregate rate of 15.5% (pursuant to the Social Security Financing Bill for 2018, this rate could be increased to 17.2% as from 2018) on such interest and similar revenues received by individuals who are fiscally domiciled (domiciliés fiscalement) in France.

Securities not constituting debt instruments for French tax purposes

Payments made by the Issuer with respect to Securities which do not constitute debt instruments for French tax purposes should not be subject to, or should be exempt from, withholding tax in France provided that (i) the beneficial owner of such Securities and the payments thereunder is resident for tax purposes in a country which has entered into an appropriate double tax treaty with France and fulfills the relevant requirements provided in such treaty and (ii) payments under the relevant Securities are not paid or accrued to persons domiciled or established in a Non-Cooperative State or paid in such a Non-cooperative State.

In addition, payments in respect of such Securities may, in certain circumstances, be non-deductible (in whole or in part) for French tax purposes if they are paid or accrued to persons domiciled or established in a Non-Cooperative State or paid in such a Non-Cooperative State. Under certain conditions, and subject to the more favorable provisions of an applicable double tax treaty, such non-deductible payments may be recharacterized as constructive dividends pursuant to Articles 109 et seq. of the French Code général des impôts and therefore subject to the withholding tax set out under Article 119 bis 2 of the French Code général des impôts at a rate of up to 75%.

Potential purchasers of Securities who are resident for tax purposes in a country which has not entered into an appropriate double tax treaty with France or who are domiciled or established in a Non-Cooperative State are advised to consult their own appropriate independent and professionally qualified tax advisors as to the tax consequences of any investment in, ownership of, or transactions involving the Securities.

### **Transfer Tax and Other Taxes**

The following may be relevant in connection with Securities which may be settled or redeemed by way of physical delivery of certain French listed shares (or certain assimilated securities) or securities representing such shares (or assimilated securities).

Pursuant to Article 235 ter ZD of the French Code général des impôts, a financial transaction tax (the "French FTT") is applicable to any acquisition (for acquisitions realized prior to 1 January 2018 provided such acquisition results in a transfer of ownership) for consideration of (i) an equity security (titre de capital) as defined by Article L.212-1 A of the French Code monétaire et financier or of an assimilated equity security (titre de capital assimilé) as defined by Article L.211-41 of the French Code monétaire et financier, admitted to trading on a recognized stock exchange and the said security is issued by a company whose registered office is located in France and whose market capitalization exceeds 1 billion Euros on 1 December of the year preceding the year in which the imposition occurs (the "French Shares") or (ii) a security (titre) representing French Shares (irrespective of the location of the registered office of the issuer of such security). The French FTT could apply in certain circumstances to the acquisition of French Shares (or securities representing French Shares) in connection with the exercise, settlement or redemption of any Securities.

There are a number of exemptions from the French FTT and investors should consult their counsel to identify whether they can benefit from them.

The rate of the French FTT is 0.3% of the acquisition value of the French Shares (or securities representing French Shares).

If the French FTT applies to an acquisition of shares, this transaction is exempt from transfer taxes (*droits de mutation à titre onéreux*) which generally apply at a rate of 0.1% to the sale of shares issued by companies whose registered office is located in France, provided that in case of shares listed on a recognized stock exchange, transfer taxes are due only if the transfer is evidenced by a written deed or agreement.

THE PRECEDING DISCUSSION IS ONLY A SUMMARY OF CERTAIN OF THE TAX IMPLICATIONS OF AN INVESTMENT IN SECURITIES. PROSPECTIVE INVESTORS ARE URGED TO CONSULT WITH THEIR OWN TAX ADVISORS PRIOR TO INVESTING TO DETERMINE THE TAX IMPLICATIONS OF SUCH INVESTMENT IN LIGHT OF EACH SUCH INVESTOR'S PARTICULAR CIRCUMSTANCES.

## PLAN OF DISTRIBUTION (CONFLICTS OF INTEREST)

The Securities are being offered from time to time by the Issuer through Credit Agricole Securities as initial Dealer and any other registered broker-dealers for the Securities appointed from time to time (together with Credit Agricole Securities, the "Dealers", and each of the Dealers individually, a "Dealer"). Any offering of Securities in which the Issuer's affiliate(s) participate will be conducted in compliance with the requirements of FINRA Rule 5121 (*Public Offerings of Securities With Conflicts of Interest*) ("Rule 5121") regarding a FINRA member firm's distribution of securities of an affiliate and conflicts of interest. Credit Agricole Securities, the initial Dealer for the Securities offered hereby, is a subsidiary of Crédit Agricole CIB and an affiliate of the Guarantor and the Issuer and, as such, will have a "conflict of interest" in an offering of Securities within the meaning of Rule 5121. In addition, the Issuer or one its affiliates will receive all or a substantial portion of the net proceeds from an offering of Securities, thus creating an additional conflict of interest within the meaning of Rule 5121. In accordance with Rule 5121, Credit Agricole Securities (or any other FINRA member firm that is an affiliate of the Issuer or otherwise has a conflict of interest as set forth in Rule 5121) may not make sales in offerings of the Securities to any discretionary account without the prior specific written approval of the customer.

The Securities may be sold to each Dealer at a discount, as principal, for resale to investors or other purchasers at varying prices related to prevailing market prices at the time of resale, to be determined by such Dealer or, if so agreed, at a fixed offering price. The Securities may also be sold directly by the Issuer through Dealers, as agent, to investors and other purchasers at a fixed price. To the extent applicable, the Issuer will state any commission the Issuer is to pay to any Dealer as agent or principal in the applicable Offering Circular Supplement. Such commission shall be either (i) paid by the Issuer to such Dealer or (ii) in the form of a discount, by the Issuer selling the Securities to such Dealer at a discount (which discount shall equal the applicable commission).

The Issuer will have the sole right to accept offers to purchase Securities and may reject any proposed purchase of Securities in whole or in part. Each Dealer will have the right, in its discretion reasonably exercised, to reject any proposed purchase of Securities through it in whole or in part. The Issuer has reserved the right to sell Securities through one or more other dealers or agents in addition to the Dealers and directly to investors on its own behalf in those jurisdictions where it is authorized to do so. No commission will be payable by the Issuer to any of the Dealers on account of sales of Securities made through such other dealers or directly by the Issuer.

In addition, the Dealers may offer the Securities they have purchased as principal to other dealers. The Dealers may sell Securities to any dealer at a discount and, unless otherwise specified in the applicable Offering Circular Supplement, such discount allowed to any dealer will not be in excess of the discount to be received by the Dealer from the Issuer. Alternatively, the Dealers may pay to any dealer all or a portion of any commission paid by the Issuer. To the extent indicated in the applicable Offering Circular Supplement, any Security sold to a Dealer as principal will be purchased by such Dealer at a price equal to 100% of the Issue Price thereof less a percentage equal to the applicable commission, and may be resold by the Dealer to investors and other purchasers as described above. After the initial offering of Securities to be resold to investors and other purchasers, the offering price (in the case of Securities to be resold at a fixed offering price), the concession and discount may be changed.

Unless otherwise specified in the Offering Circular Supplement, the Issuer has agreed to indemnify each Dealer against, or to make contributions relating to, certain civil liabilities, including liabilities under the Securities Act.

In connection with an offering of Securities purchased by one or more Dealers as principal on a fixed offering price basis, certain persons participating in the offering (including such Dealers) may engage in stabilizing and syndicate covering transactions. If required under applicable law, such transactions will be conducted in accordance with Rule 104 under the Exchange Act. Rule 104 permits stabilizing bids to purchase the underlying security so long as bids do not exceed a specified maximum. Syndicate covering transactions involve purchases of Securities in the open market after the distribution has been completed in order to cover syndicate short positions. Stabilizing and syndicate covering transactions may cause the price of the Securities to be higher than they would otherwise be in the absence of such transactions. These transactions, if commenced, may be discontinued at any time.

In connection with an offering of any series of Securities, the Dealers named as the Stabilizing Manager (or persons acting on behalf of any such Stabilizing Manager) in the applicable Offering Circular Supplement may over allot

Securities or effect transactions with a view to supporting the market price of the Securities at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilizing Managers (or persons acting on behalf of a Stabilizing Manager) will undertake stabilization action. Any stabilization action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the relevant series of Securities is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant series of Securities and 60 days after the date of the allotment of the relevant series of Securities.

The Issuer has been advised by the initial Dealer that it may make a market in the Securities; however, the Issuer cannot provide any assurance that a secondary market for the Securities will develop. After a distribution of a series of Securities is completed, because of certain regulatory restrictions arising from its affiliation with the Issuer, Credit Agricole Securities may not be able to make a market in such series of Securities or, except on a limited, unsolicited basis, effect any transactions for the account of any customer in such series of Securities. Other Dealers unaffiliated with the Issuer will not be subject to such prohibitions.

This Offering Circular and any Offering Circular Supplement may be used by affiliates of the Issuer in connection with offers and sales related to secondary market transactions in the Securities. Such affiliates may act as principal or agent in such transactions. Such sales will be made at prices related to prevailing prices at the time of a sale.

Each Dealer may be deemed to be an "underwriter" within the meaning of the Securities Act, and any discounts and commissions received by it and any profit realized by it on resale of the Securities may be deemed to be underwriting discounts and commissions.

Each Dealer will offer or sell the 144A Securities to persons it reasonably believes to be "qualified institutional buyers" (within the meaning of Rule 144A) in reliance on Rule 144A.

Each Dealer has agreed that, except as permitted by the Distribution Agreement and set forth in "Notice to Investors," it will not offer or sell Regulation S Securities within the United States or to, or for the account or benefit of, a U.S. person (i) as part of its distribution at any time or (ii) otherwise until 40 days after the later of the commencement of the offering and closing date, and it will have sent to each dealer to which it sells such Regulation S Securities during the 40-day distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of such Securities within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of an offering of Regulation S Securities, an offer or sales of Regulation S Securities within the United States by a dealer that is not participating in such offering may violate the registration requirement of the Securities Act if that offer or sale is made otherwise than in accordance with Rule 144A.

Each purchaser of 144A Securities and Regulation S Securities offered hereby in making its purchase will be deemed to have represented and agreed with the Issuer of the Securities as set forth under "Notice to Investors" herein.

Each Dealer has agreed that (i) in respect of syndicated issues of Securities constituting *obligations* under French law, it has not offered or sold and will not offer or sell, directly or indirectly, Securities to the public in the Republic of France (*appel public à l'épargne*) and that offers of Securities will be made in the Republic of France only to qualified investors acting for their own account in accordance with L.411-1 of the *Code monétaire et financier* and their implementing *décret* and (ii) in respect of non-syndicated issues of Securities or in respect of syndicated issues of Securities not constituting *obligations* under French law, it has not offered or sold and will not offer or sell, directly or indirectly, Securities in the Republic of France and that each subscriber of Securities will be domiciled or resident for tax purposes outside the Republic of France.

### **CERTAIN ERISA MATTERS**

ERISA imposes certain restrictions on employee benefit plans ("ERISA Plans") that are subject to ERISA and on persons who are fiduciaries with respect to such ERISA Plans. In accordance with ERISA's general fiduciary requirements, a fiduciary with respect to any such ERISA Plan who is considering the purchase of Securities on behalf of such ERISA Plan should determine whether such purchase is permitted under the governing plan documents and is prudent and appropriate for the ERISA Plan in view of its overall investment policy and the composition and diversification of its portfolio. Other provisions of ERISA and Section 4975 of the Code prohibit certain transactions between an ERISA Plan or other plan subject to Section 4975 of the Code (such plans and ERISA Plans, "Plans") and persons who have certain specified relationships to the Plan ("parties in interest" within the meaning of ERISA or "disqualified persons" within the meaning of Section 4975 of the Code). Thus, a Plan fiduciary considering the purchase of Securities should consider whether such a purchase might constitute or result in a prohibited transaction under ERISA or Section 4975 of the Code.

The Issuer or Dealers selling Securities each may be considered a "party in interest" and/or a "disqualified person" with respect to many Plans. The purchase of Securities by a Plan that is subject to the fiduciary responsibility provisions and prohibited transaction provisions of ERISA and/or the prohibited transaction provisions of Section 4975 of the Code (including individual retirement accounts and other plans described in Section 4975(e)(1) of the Code) and with respect to which the Issuer or a Dealer selling Securities is a party in interest and/or a disqualified person may constitute or result in a prohibited transaction under ERISA or Section 4975 of the Code, unless such Securities are acquired pursuant to and in accordance with an applicable statutory or administrative exemption. Included among the administrative exemptions are Prohibited Transaction Class Exemption ("PTCE") 84-14 (an exemption for certain transactions determined by an independent "qualified professional asset manager"), PTCE 91-38 (an exemption for certain transactions involving bank collective investment funds), PTCE 95-60 (an exemption for certain transactions involving life insurance general accounts), PTCE 96-23 (an exemption for certain transactions involving insurance company pooled separate accounts).

In addition, Section 408(b)(17) of ERISA and Section 4975(d)(20) of the Code contain a statutory exemption from the prohibited transaction provisions of Section 406 of ERISA and Section 4975 of the Code for transactions involving certain parties in interest or disqualified persons who are such merely because they are a service provider to a Plan, or because they are related to a service provider. Generally, this exemption would be applicable if the party to the transaction with the Plan is a party in interest or a disqualified person to the Plan but is not (i) an employer, (ii) a fiduciary who has or exercises any discretionary authority or control with respect to the investment of the Plan assets involved in the transaction, (iii) a fiduciary who renders investment advice (within the meaning of ERISA and Section 4975 of the Code) with respect to those assets, or (iv) an affiliate of (i), (ii) or (iii). Any Plan fiduciary relying on this statutory exemption and purchasing securities on behalf of a Plan will be deemed to represent that (a) the fiduciary has made a good faith determination that the Plan is paying no more than, and is receiving no less than, adequate consideration in connection with the transaction and (b) neither Crédit Agricole CIB nor any of its affiliates directly or indirectly exercises any discretionary authority or control or renders investment advice (as defined above) with respect to the assets of the Plan which such fiduciary is using to purchase Securities, both of which are necessary preconditions to utilizing this exemption. Any person proposing to acquire any Securities on behalf of a Plan should consult with counsel regarding the applicability of the prohibited transaction rules and the availability of any applicable exemptions thereto.

By the purchase of any offered Securities or any interest in the offered Securities, the purchaser and any fiduciary causing the purchase of such Securities or any interest in such Securities will be deemed to represent, on each day from the date on which the purchaser acquires any offered Security or an interest therein through and including the date on which the purchaser disposes of its Securities or any interest in the Securities, either that (a) the purchaser is not and will not be a Plan or an entity whose underlying assets include the assets of any Plan or (b) if the purchaser is a Plan or an entity whose underlying assets include the assets of any Plan, (i) such purchase, holding and any subsequent disposition of the Securities will not constitute or result in a non-exempt prohibited transaction under Section 406 of ERISA and/or Section 4975 of the Code and (ii) neither Crédit Agricole CIB nor any of its affiliates is a "fiduciary" (within the meaning of Section 3(21) of ERISA) with respect to the purchaser or holder in connection with such person's acquisition, disposition or holding of the Securities, or as a result of any exercise by

Crédit Agricole CIB or any of its affiliates of any rights in connection with the Securities. Any Plan proposing to acquire any Securities should consult with its counsel.

Certain employee benefit plans, such as governmental plans, certain church plans and non-U.S. plans, are not subject to Section 406 of ERISA or Section 4975 of the Code. However, such plans may be subject to provisions of applicable federal, state, local or non-U.S. law governing the investment and management of plan assets. Fiduciaries of such plans should carefully consider applicable federal, state, local or non-U.S. laws or restrictions when investing in the Securities. Each fiduciary of such a plan will be deemed to represent that the plan's acquisition, holding and subsequent disposition of the Securities will not constitute or result in a non-exempt violation of any federal, state, local or non-U.S. law or restriction substantially similar to Section 406 of ERISA or Section 4975 of the Code.

The sale or transfer of any Security to a Plan or a governmental, church or non-U.S. benefit plan is in no respect a representation by the Issuer, any Dealer or their affiliates that such an investment meets all relevant legal requirements with respect to investments by Plans or governmental, church or non-U.S. plans generally or any particular Plan or governmental, church or non-U.S. plan, or that such an investment is appropriate for any such purchaser.

The above discussion may be modified or supplemented with respect to a particular offering of Securities, including the addition of further restrictions on purchase and transfer. In addition, if so specified in the applicable Offering Circular Supplement, the purchaser or transferee of a Security may be required to deliver to the Issuer and the relevant Dealers a letter, in the form available from the Issuer and Dealers, containing certain representations. Please consult the applicable Offering Circular Supplement for such additional information.

## **LEGAL MATTERS**

Certain legal matters relating to the Securities and the Guarantee have been passed upon for the Issuer and the Guarantor by Cadwalader, Wickersham & Taft LLP, New York, New York, counsel to the Issuer and the Guarantor. Allen & Overy LLP has acted as legal counsel to the Issuer as to French tax matters.

## DOCUMENTS INCORPORATED BY REFERENCE

The most recent *Document de Référence* (translated to English as "Registration Document") of Crédit Agricole CIB (formerly known as Calyon), which will include the most recent *Comptes Consolidés* (translated to English as "Consolidated Financial Statements") is incorporated by reference into this Offering Circular. So long as any Securities are outstanding, copies of the English-language version of Crédit Agricole CIB's most recent Registration Document as approved by the French AMF ("*Autorité des Marchés Financiers*"), including any applicable recent Interim Financial Statements therein, will be mailed to each person to whom this Offering Circular is delivered and to subsequent holders of the Securities, upon written request mailed to Crédit Agricole Corporate and Investment Bank New York Branch, 1301 Avenue of the Americas, New York, New York 10019, Attention: Cross Asset Structuring. Crédit Agricole CIB's (formerly known as Calyon) most recent *Document de Référence* (translated to English as "Registration Document"), including any applicable Interim Financial Statements therein, are also available at Crédit Agricole CIB's website, <a href="http://www.ca-cib.com/group-overview/financial-information.htm">http://www.ca-cib.com/group-overview/financial-information.htm</a> and may be obtained by contacting Crédit Agricole CIB's Financial Department (Financial Communication), 9 quai du Président Paul Doumer, 92920 Paris La Défense Cedex, France.

Copies of the Securities, the Guarantee and the Indenture are available for inspection at the offices of Crédit Agricole CIBNY and copies of the Indenture are available at the corporate trust office of the Trustee in New York City.

In relation to each issue of Securities, this Offering Circular shall be deemed to be supplemented by the applicable Offering Circular Supplement as well as by any press releases or reports issued by Crédit Agricole CIB (or its parent, Crédit Agricole S.A.) from the date hereof through the date of the applicable Offering Circular Supplement.

## **AVAILABLE INFORMATION**

If, at any time, the Issuer is neither subject to Section 13 or Section 15(d) of the Exchange Act nor exempt from reporting pursuant to Rule 12g3-2(b) under the Exchange Act, the holder of any Securities and a prospective purchaser designated by the holder may obtain from the Issuer as specified in Rule 144A(d)(4) of the Securities Act the information required to be delivered pursuant to Rule 144A(d)(4) of the Securities Act. Such information is available in Crédit Agricole CIB's most recent Registration Document which is available at Crédit Agricole CIB's website (see "Documents Incorporated by Reference"). If such information is not available on Crédit Agricole CIB's website, the Issuer will make such information available to the holder of any Securities as required by Rule 144A(d)(4).